

# Local Market Update – March 2022

A Research Tool Provided by the Multiple Listing Service of  
Hilton Head Island and the Hilton Head Area Association of REALTORS®



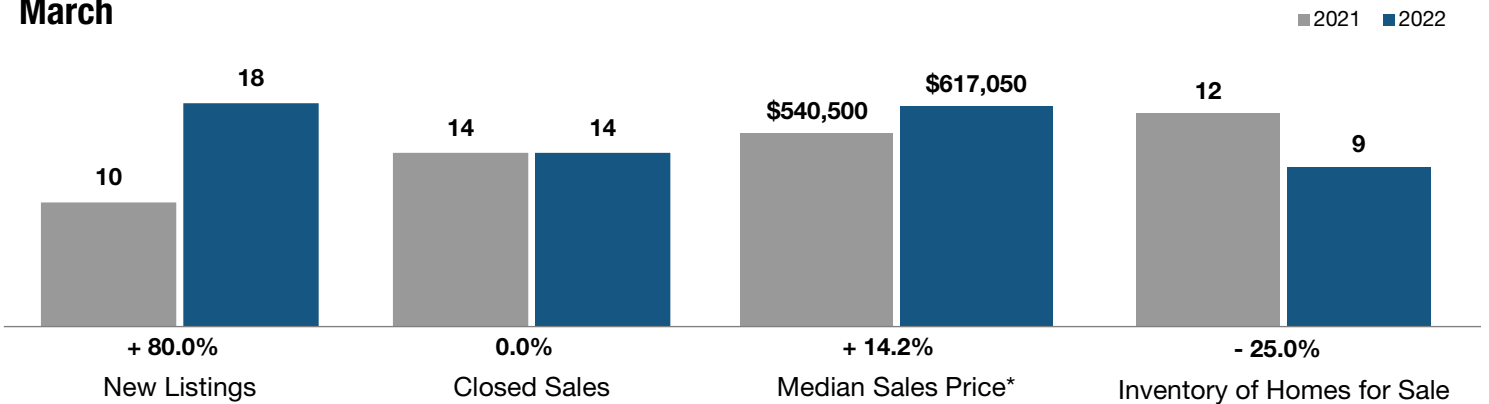
## Sea Pines

Condos / Villas Only

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	10	18	+ 80.0%	35	37	+ 5.7%
Closed Sales	14	14	0.0%	38	40	+ 5.3%
Median Sales Price*	\$540,500	\$617,050	+ 14.2%	\$521,655	\$690,500	+ 32.4%
Percent of List Price Received*	97.9%	103.2%	+ 5.4%	98.0%	102.3%	+ 4.4%
Days on Market Until Sale	80	52	- 34.8%	134	60	- 55.5%
Inventory of Homes for Sale	12	9	- 25.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

