

Local Market Update – March 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

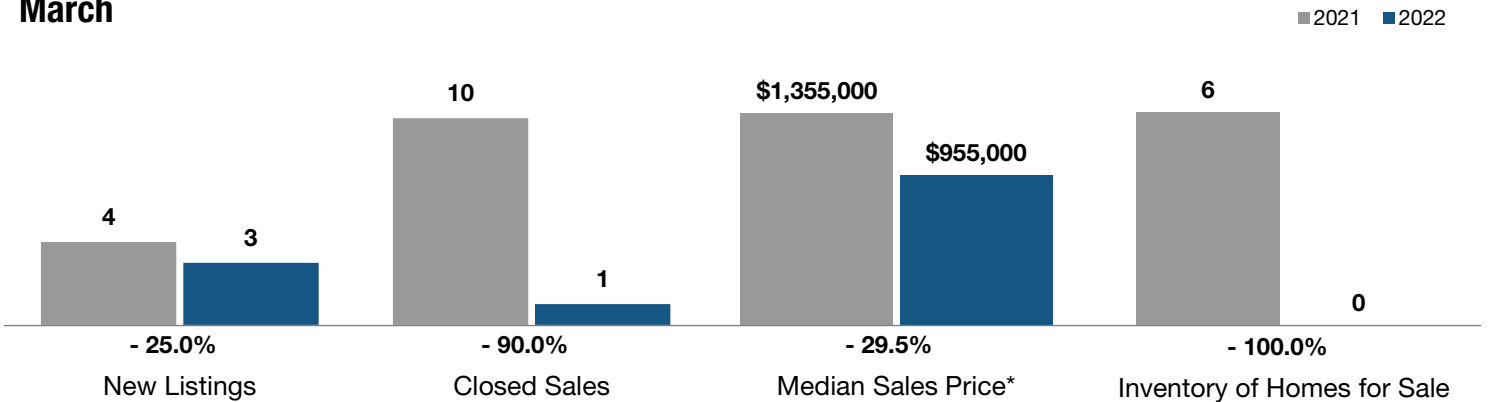


Wexford

Key Metrics	March			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	4	3	- 25.0%	12	5	- 58.3%
Closed Sales	10	1	- 90.0%	16	5	- 68.8%
Median Sales Price*	\$1,355,000	\$955,000	- 29.5%	\$1,110,000	\$2,200,000	+ 98.2%
Percent of List Price Received*	96.3%	95.5%	- 0.8%	96.7%	98.7%	+ 2.1%
Days on Market Until Sale	110	150	+ 36.4%	166	138	- 16.9%
Inventory of Homes for Sale	6	0	- 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

