

Local Market Update – April 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



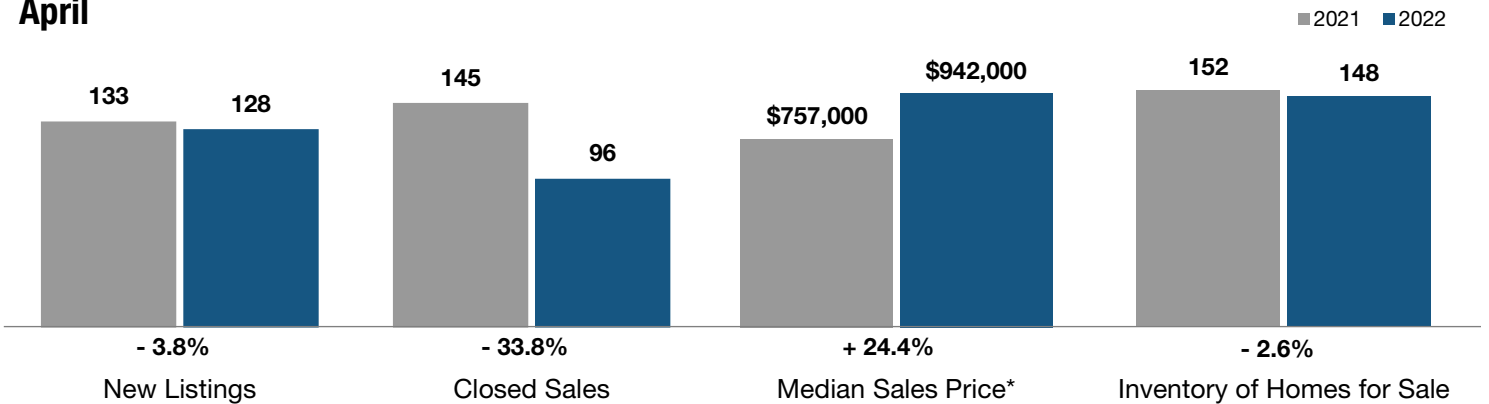
Hilton Head Totals

Detached Homes Only

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	133	128	- 3.8%	559	462	- 17.4%
Closed Sales	145	96	- 33.8%	534	342	- 36.0%
Median Sales Price*	\$757,000	\$942,000	+ 24.4%	\$755,500	\$840,001	+ 11.2%
Percent of List Price Received*	98.3%	101.7%	+ 3.4%	97.8%	100.3%	+ 2.6%
Days on Market Until Sale	99	83	- 16.0%	108	84	- 22.2%
Inventory of Homes for Sale	152	148	- 2.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

