

Local Market Update – April 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

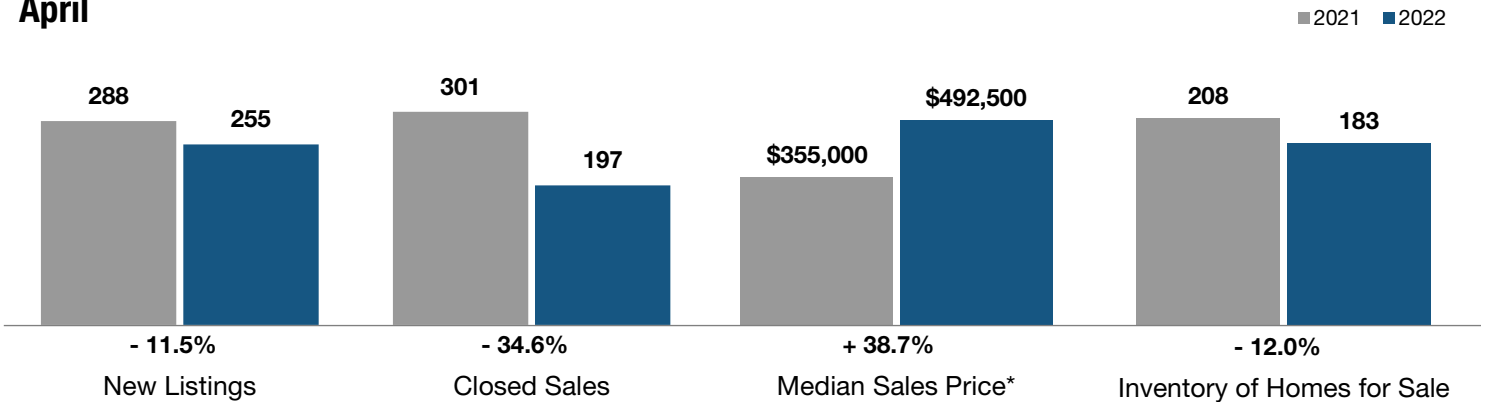


Bluffton 29910 and 29909

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	288	255	- 11.5%	1,119	1,026	- 8.3%
Closed Sales	301	197	- 34.6%	1,023	733	- 28.3%
Median Sales Price*	\$355,000	\$492,500	+ 38.7%	\$353,765	\$467,525	+ 32.2%
Percent of List Price Received*	99.5%	100.6%	+ 1.1%	98.7%	100.5%	+ 1.8%
Days on Market Until Sale	102	81	- 20.6%	115	91	- 20.9%
Inventory of Homes for Sale	208	183	- 12.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

