

Local Market Update – April 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

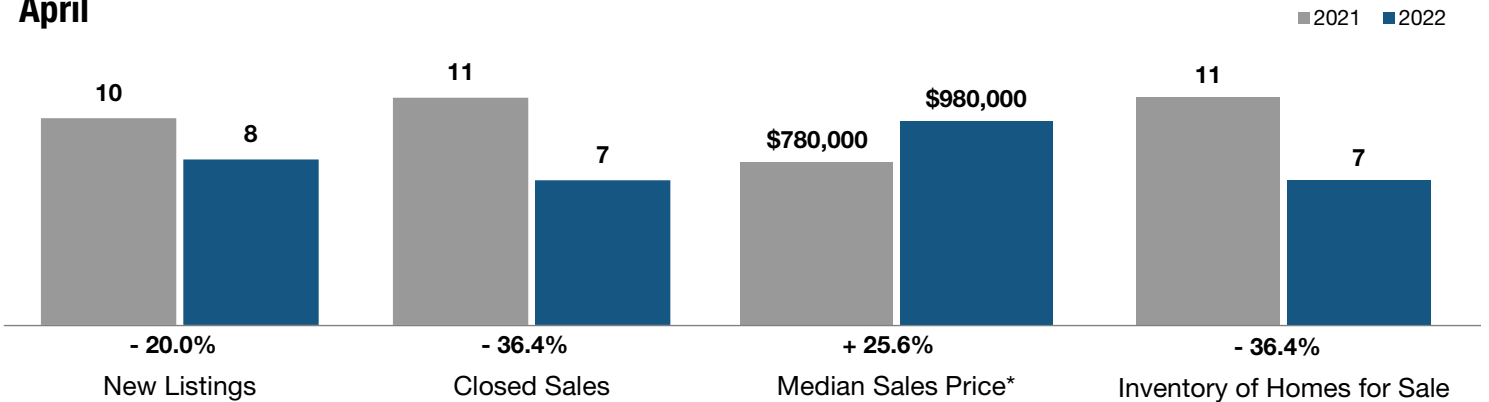


Hampton Lake

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	10	8	- 20.0%	42	32	- 23.8%
Closed Sales	11	7	- 36.4%	41	27	- 34.1%
Median Sales Price*	\$780,000	\$980,000	+ 25.6%	\$650,000	\$915,000	+ 40.8%
Percent of List Price Received*	97.6%	103.0%	+ 5.5%	98.0%	100.1%	+ 2.1%
Days on Market Until Sale	109	58	- 46.8%	138	77	- 44.2%
Inventory of Homes for Sale	11	7	- 36.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

