

# Local Market Update – April 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



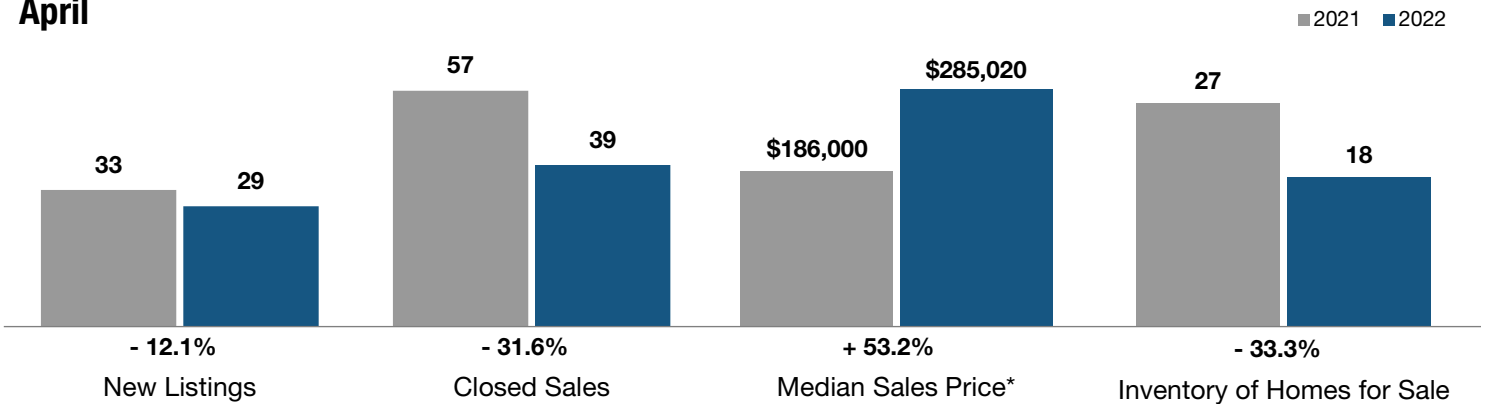
## HH General

Condos / Villas Only

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	33	29	- 12.1%	163	136	- 16.6%
Closed Sales	57	39	- 31.6%	168	142	- 15.5%
Median Sales Price*	\$186,000	<b>\$285,020</b>	+ 53.2%	\$189,250	<b>\$277,750</b>	+ 46.8%
Percent of List Price Received*	99.2%	<b>99.8%</b>	+ 0.6%	98.3%	<b>99.9%</b>	+ 1.6%
Days on Market Until Sale	71	56	- 21.7%	78	67	- 13.8%
Inventory of Homes for Sale	27	18	- 33.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

