

Local Market Update – April 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



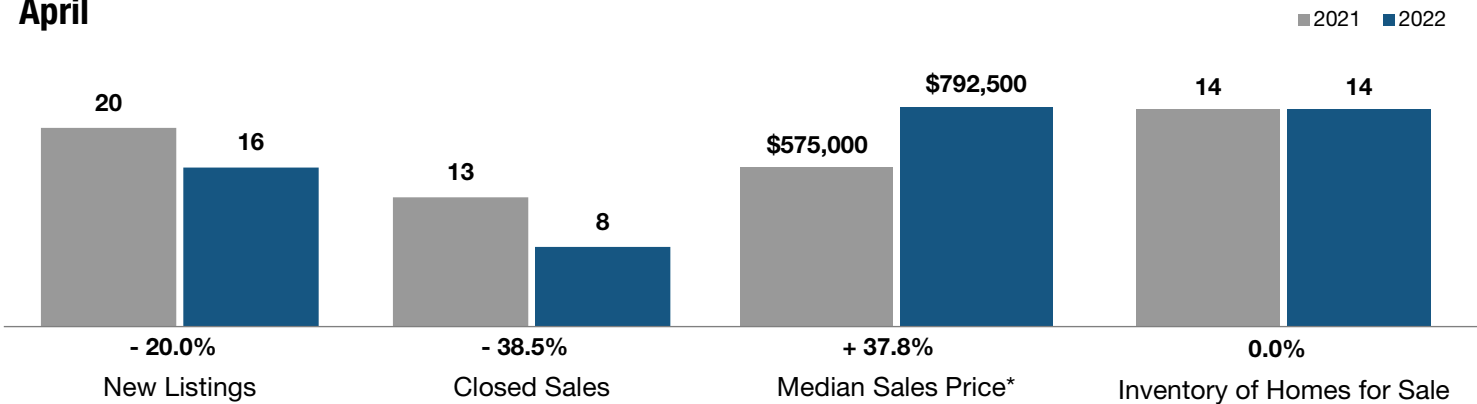
Sea Pines

Condos / Villas Only

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	20	16	- 20.0%	55	53	- 3.6%
Closed Sales	13	8	- 38.5%	51	48	- 5.9%
Median Sales Price*	\$575,000	\$792,500	+ 37.8%	\$540,000	\$712,500	+ 31.9%
Percent of List Price Received*	97.5%	102.1%	+ 4.6%	97.9%	102.3%	+ 4.5%
Days on Market Until Sale	137	48	- 64.8%	135	58	- 57.2%
Inventory of Homes for Sale	14	14	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

