

Local Market Update – April 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



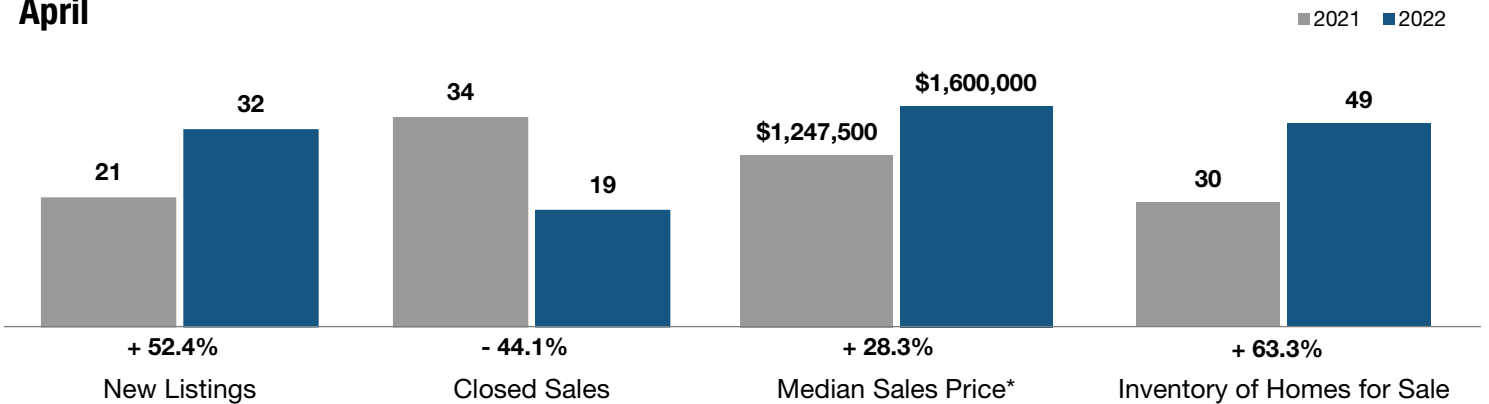
Sea Pines

Detached Homes Only

Key Metrics	April			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	21	32	+ 52.4%	118	144	+ 22.0%
Closed Sales	34	19	- 44.1%	132	84	- 36.4%
Median Sales Price*	\$1,247,500	\$1,600,000	+ 28.3%	\$1,100,000	\$1,375,500	+ 25.0%
Percent of List Price Received*	97.4%	102.0%	+ 4.7%	96.8%	100.4%	+ 3.7%
Days on Market Until Sale	84	84	+ 0.7%	108	73	- 31.8%
Inventory of Homes for Sale	30	49	+ 63.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

