

# Local Market Update – September 2022

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



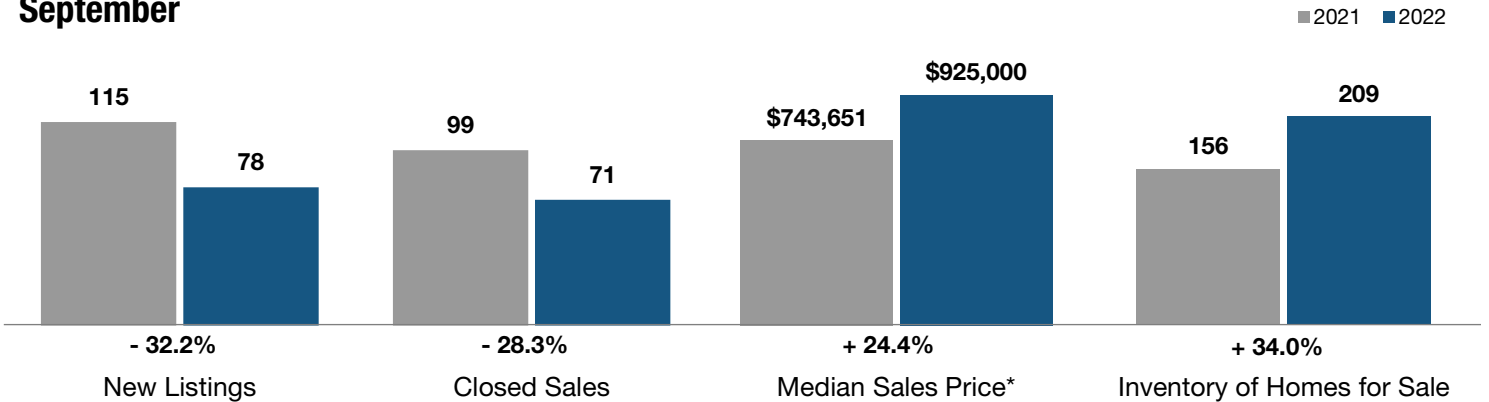
## Hilton Head Totals

Detached Homes Only

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	115	78	- 32.2%	1,184	989	- 16.5%
Closed Sales	99	71	- 28.3%	1,147	771	- 32.8%
Median Sales Price*	\$743,651	<b>\$925,000</b>	+ 24.4%	\$775,000	<b>\$911,500</b>	+ 17.6%
Percent of List Price Received*	98.7%	<b>97.8%</b>	- 1.0%	98.5%	<b>100.2%</b>	+ 1.8%
Days on Market Until Sale	75	<b>79</b>	+ 4.9%	99	<b>79</b>	- 20.4%
Inventory of Homes for Sale	156	<b>209</b>	+ 34.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

