

# Local Market Update – September 2022

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



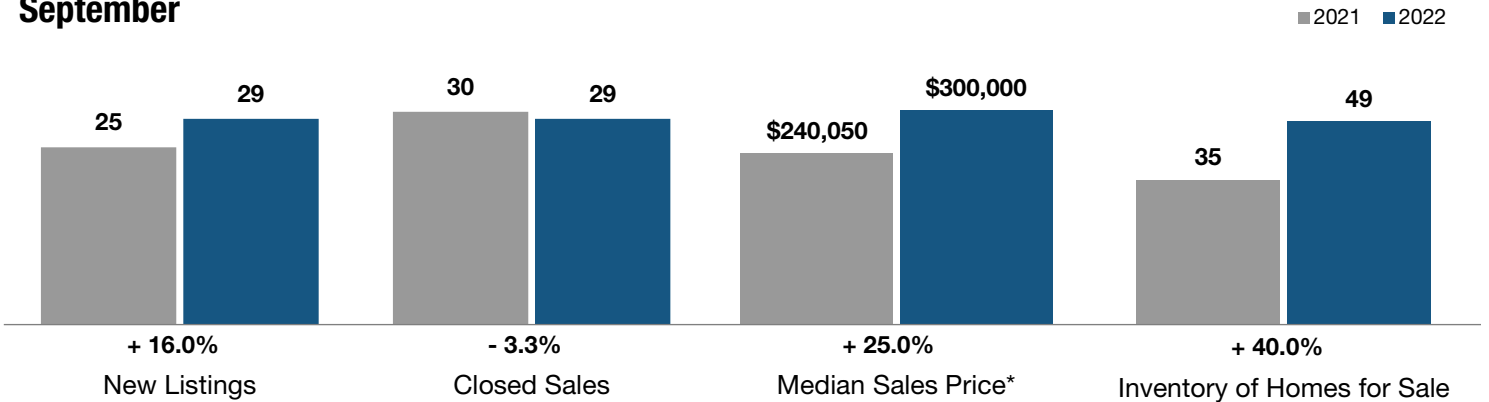
## HH General

Condos / Villas Only

Key Metrics	September			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	25	29	+ 16.0%	344	303	- 11.9%
Closed Sales	30	29	- 3.3%	324	274	- 15.4%
Median Sales Price*	\$240,050	\$300,000	+ 25.0%	\$203,500	\$280,000	+ 37.6%
Percent of List Price Received*	97.8%	95.5%	- 2.4%	98.5%	99.3%	+ 0.8%
Days on Market Until Sale	58	71	+ 21.8%	71	64	- 10.1%
Inventory of Homes for Sale	35	49	+ 40.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

