

Local Market Update – November 2022

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

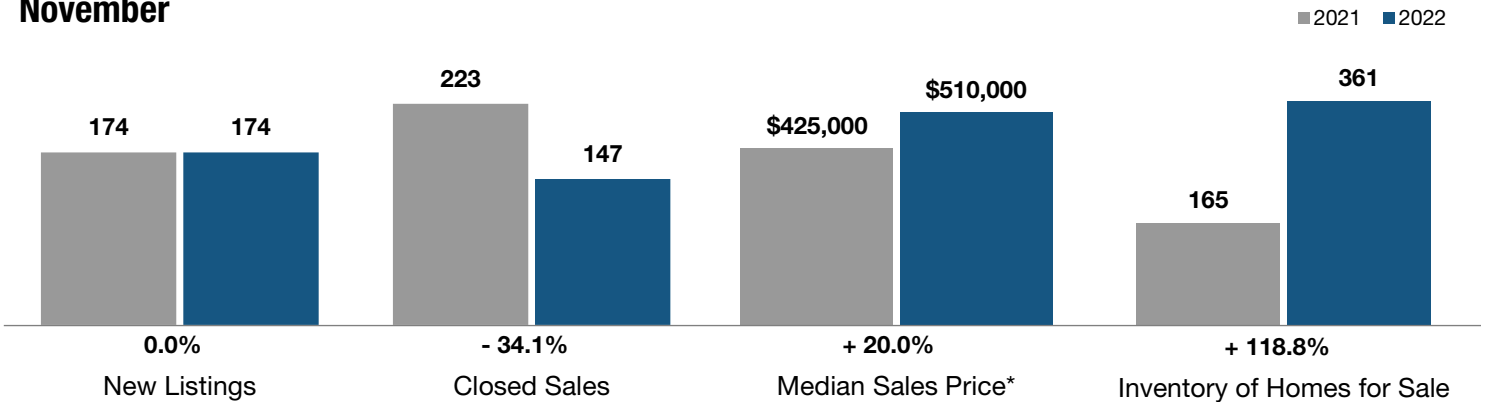


Bluffton 29910 and 29909

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	174	174	0.0%	2,757	2,589	- 6.1%
Closed Sales	223	147	- 34.1%	2,763	2,138	- 22.6%
Median Sales Price*	\$425,000	\$510,000	+ 20.0%	\$383,059	\$475,000	+ 24.0%
Percent of List Price Received*	99.7%	98.0%	- 1.7%	99.6%	99.9%	+ 0.3%
Days on Market Until Sale	84	114	+ 35.7%	96	91	- 5.2%
Inventory of Homes for Sale	165	361	+ 118.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

