

# Local Market Update – November 2022

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

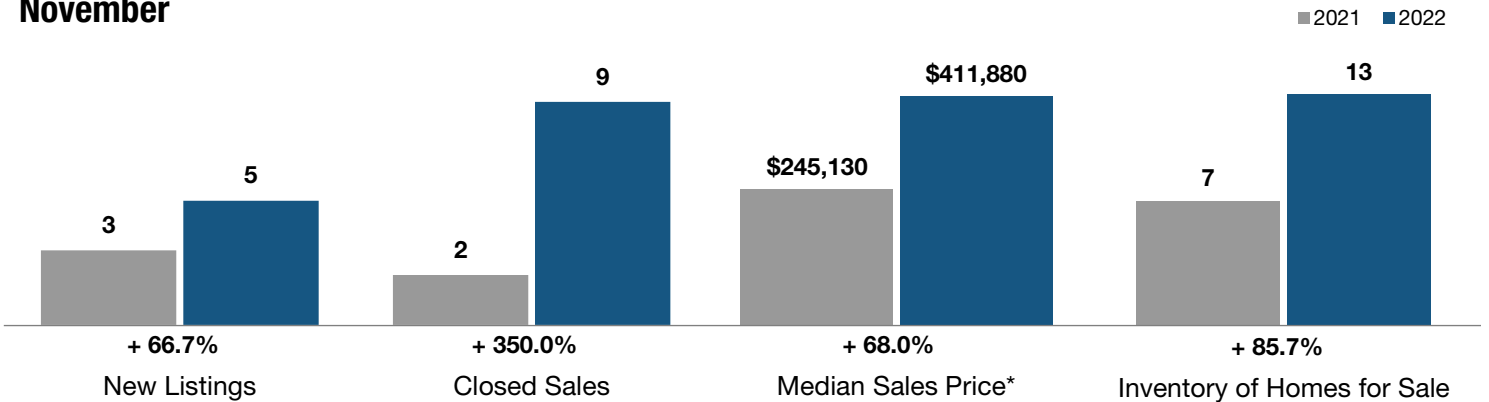


## Hilton Head Lakes

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	3	5	+ 66.7%	43	62	+ 44.2%
Closed Sales	2	9	+ 350.0%	28	47	+ 67.9%
Median Sales Price*	\$245,130	\$411,880	+ 68.0%	\$377,388	\$308,225	- 18.3%
Percent of List Price Received*	98.6%	94.2%	- 4.5%	98.6%	99.1%	+ 0.5%
Days on Market Until Sale	342	133	- 61.1%	223	229	+ 2.7%
Inventory of Homes for Sale	7	13	+ 85.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

