

Local Market Update – November 2022

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

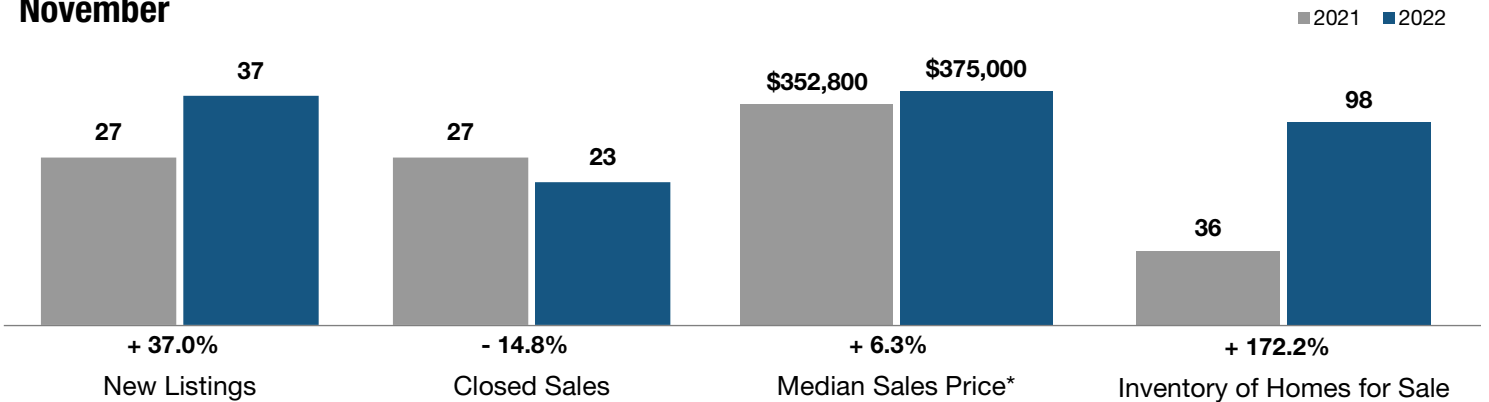


Northern Beaufort County

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	27	37	+ 37.0%	393	477	+ 21.4%
Closed Sales	27	23	- 14.8%	384	341	- 11.2%
Median Sales Price*	\$352,800	\$375,000	+ 6.3%	\$349,500	\$400,000	+ 14.4%
Percent of List Price Received*	97.2%	98.7%	+ 1.5%	98.0%	98.5%	+ 0.5%
Days on Market Until Sale	69	93	+ 34.8%	114	79	- 30.7%
Inventory of Homes for Sale	36	98	+ 172.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

