

# Local Market Update – November 2022

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

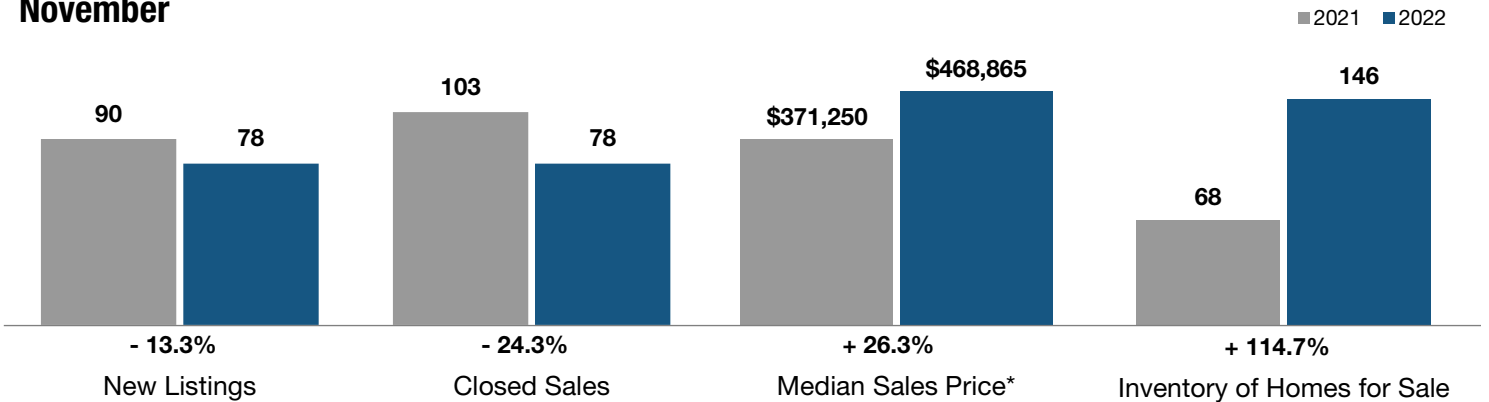


## Bluffton General

Key Metrics	November			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	90	78	- 13.3%	1,373	1,267	- 7.7%
Closed Sales	103	78	- 24.3%	1,345	1,080	- 19.7%
Median Sales Price*	\$371,250	\$468,865	+ 26.3%	\$327,990	\$410,500	+ 25.2%
Percent of List Price Received*	99.0%	97.9%	- 1.1%	99.7%	99.9%	+ 0.2%
Days on Market Until Sale	84	95	+ 13.1%	90	79	- 12.2%
Inventory of Homes for Sale	68	146	+ 114.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

