

Local Market Update – December 2022

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

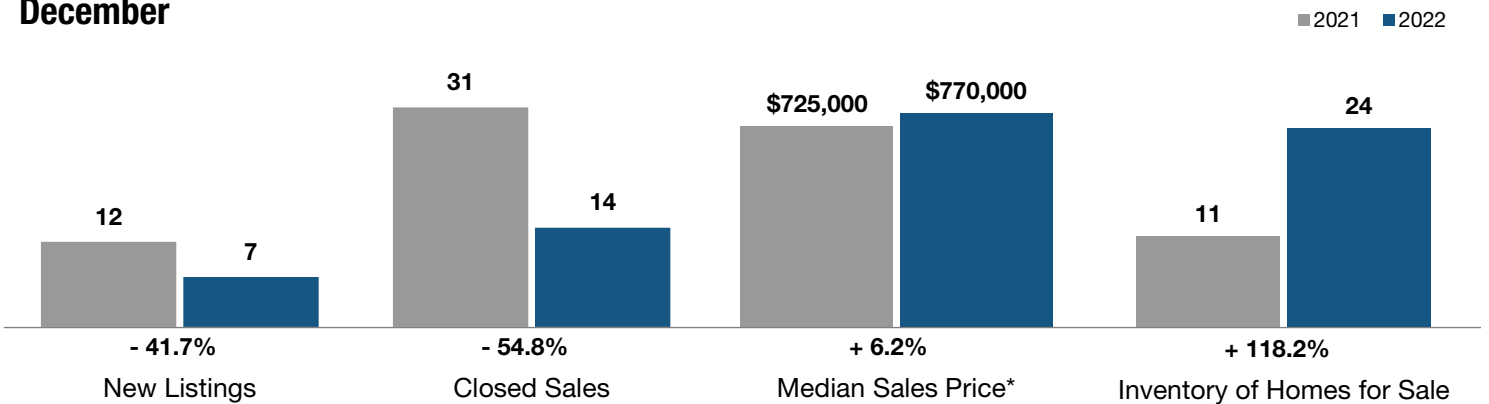


Hilton Head Plantation

Key Metrics	December			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	12	7	- 41.7%	308	238	- 22.7%
Closed Sales	31	14	- 54.8%	305	212	- 30.5%
Median Sales Price*	\$725,000	\$770,000	+ 6.2%	\$629,000	\$775,000	+ 23.2%
Percent of List Price Received*	100.2%	96.6%	- 3.6%	99.9%	101.6%	+ 1.7%
Days on Market Until Sale	82	91	+ 11.0%	77	62	- 19.5%
Inventory of Homes for Sale	11	24	+ 118.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

