

Local Market Update – January 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

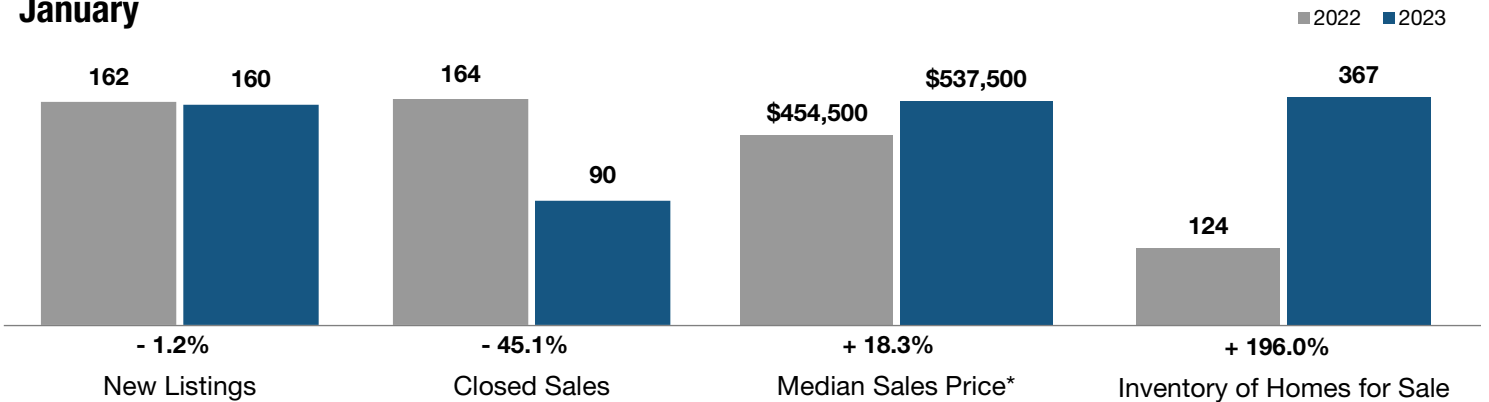


Bluffton 29910 and 29909

Key Metrics	January			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	162	160	- 1.2%	162	160	- 1.2%
Closed Sales	164	90	- 45.1%	164	90	- 45.1%
Median Sales Price*	\$454,500	\$537,500	+ 18.3%	\$454,500	\$537,500	+ 18.3%
Percent of List Price Received*	99.7%	97.1%	- 2.6%	99.7%	97.1%	- 2.6%
Days on Market Until Sale	102	113	+ 10.8%	102	113	+ 10.8%
Inventory of Homes for Sale	124	367	+ 196.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

