Local Market Update – April 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

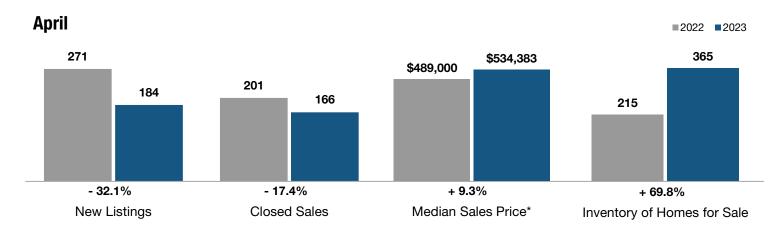




Bluffton 29910 and 29909

	April			Year to Date		
Key Metrics	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	271	184	- 32.1%	1,041	781	- 25.0%
Closed Sales	201	166	- 17.4%	738	511	- 30.8%
Median Sales Price*	\$489,000	\$534,383	+ 9.3%	\$467,263	\$525,000	+ 12.4%
Percent of List Price Received*	100.6%	98.0%	- 2.6%	100.5%	97.7%	- 2.8%
Days on Market Until Sale	86	113	+ 31.4%	94	111	+ 18.1%
Inventory of Homes for Sale	215	365	+ 69.8%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

All MLS —

Bluffton 29910 and 29909 —

