

# Local Market Update – April 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



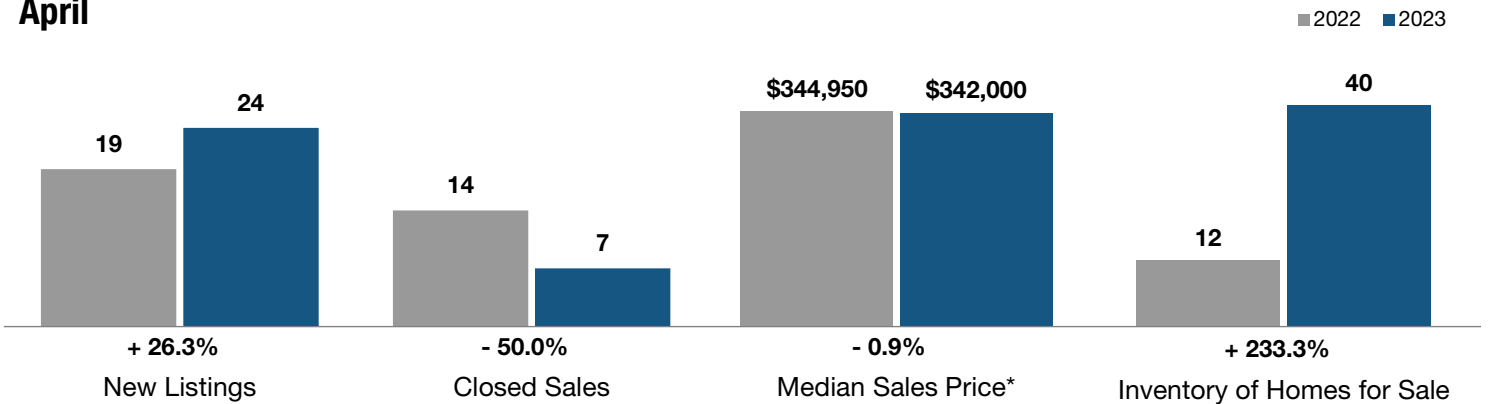
## Folly Field

Condos / Villas Only

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	19	24	+ 26.3%	50	60	+ 20.0%
Closed Sales	14	7	- 50.0%	56	27	- 51.8%
Median Sales Price*	\$344,950	\$342,000	- 0.9%	\$321,000	\$355,000	+ 10.6%
Percent of List Price Received*	100.7%	98.2%	- 2.5%	100.1%	97.2%	- 2.9%
Days on Market Until Sale	55	52	- 5.2%	79	97	+ 22.8%
Inventory of Homes for Sale	12	40	+ 233.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

