

# Local Market Update – April 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

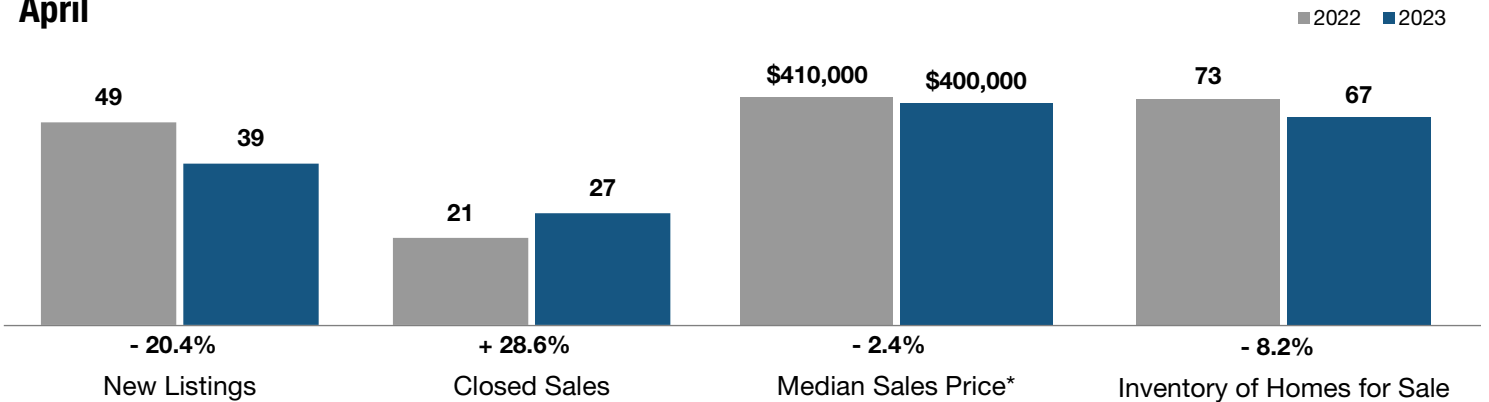


## Northern Beaufort County

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	49	39	- 20.4%	191	141	- 26.2%
Closed Sales	21	27	+ 28.6%	100	106	+ 6.0%
Median Sales Price*	\$410,000	\$400,000	- 2.4%	\$407,500	\$417,275	+ 2.4%
Percent of List Price Received*	100.4%	95.8%	- 4.6%	98.9%	97.2%	- 1.7%
Days on Market Until Sale	65	128	+ 96.9%	80	114	+ 42.5%
Inventory of Homes for Sale	73	67	- 8.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

