

# Local Market Update – April 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

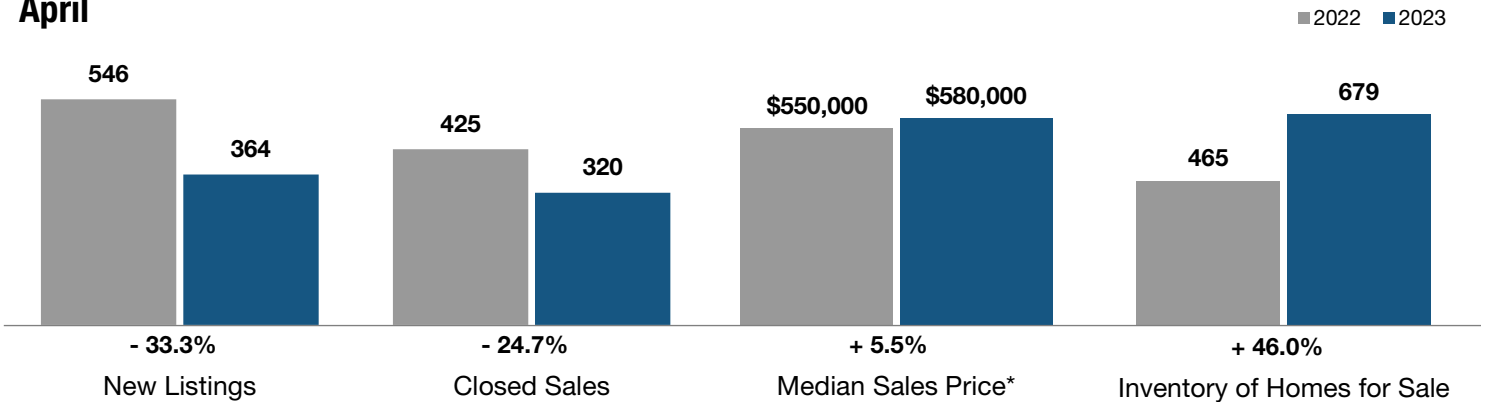


## Southern Beaufort County

Key Metrics	April			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	546	364	- 33.3%	1,976	1,521	- 23.0%
Closed Sales	425	320	- 24.7%	1,558	1,062	- 31.8%
Median Sales Price*	\$550,000	\$580,000	+ 5.5%	\$525,000	\$580,000	+ 10.5%
Percent of List Price Received*	100.9%	98.1%	- 2.8%	100.4%	97.5%	- 2.9%
Days on Market Until Sale	79	99	+ 25.3%	86	102	+ 18.6%
Inventory of Homes for Sale	465	679	+ 46.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

