Local Market Update – May 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®





Palmetto Bluff

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	18	6	- 66.7%	61	43	- 29.5%
Closed Sales	9	9	0.0%	42	31	- 26.2%
Median Sales Price*	\$2,550,000	\$2,150,000	- 15.7%	\$2,111,250	\$2,500,000	+ 18.4%
Percent of List Price Received*	99.6%	95.5%	- 4.1%	100.6%	95.7%	- 4.9%
Days on Market Until Sale	99	188	+ 89.9%	222	207	- 6.8%
Inventory of Homes for Sale	25	40	+ 60.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





