Local Market Update – May 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®





All MLS -

Palmetto Hall

	May			Year to Date		
Key Metrics	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	2	3	+ 50.0%	15	9	- 40.0%
Closed Sales	1	1	0.0%	12	10	- 16.7%
Median Sales Price*	\$1,100,000	\$819,000	- 25.5%	\$932,500	\$955,950	+ 2.5%
Percent of List Price Received*	84.6%	98.8%	+ 16.8%	98.5%	98.4%	- 0.1%
Days on Market Until Sale	52	62	+ 19.2%	65	88	+ 35.4%
Inventory of Homes for Sale	5	0	- 100.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





