

Local Market Update – June 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

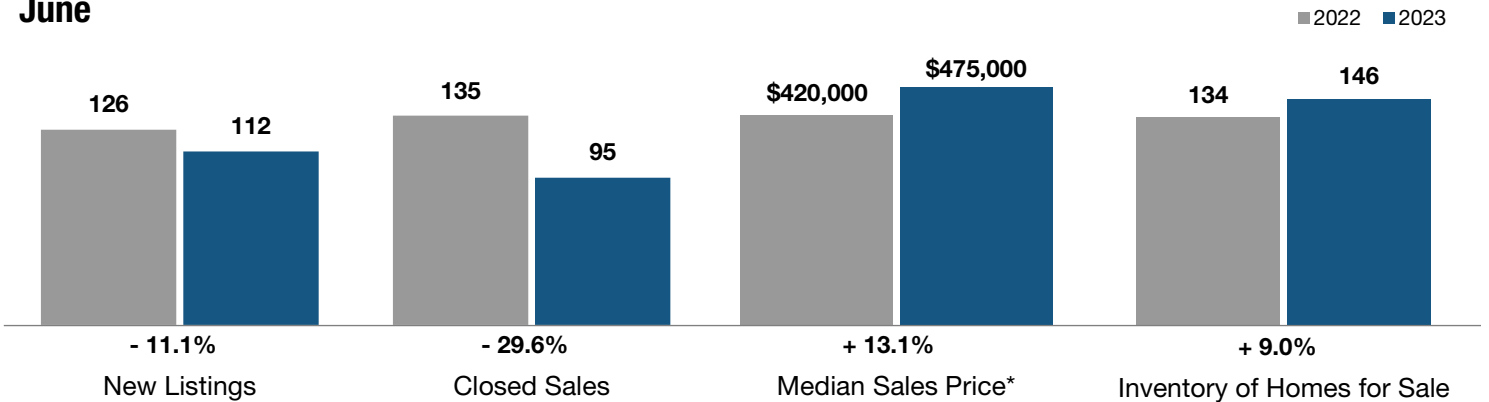


Bluffton General

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	126	112	- 11.1%	740	590	- 20.3%
Closed Sales	135	95	- 29.6%	602	430	- 28.6%
Median Sales Price*	\$420,000	\$475,000	+ 13.1%	\$405,000	\$450,000	+ 11.1%
Percent of List Price Received*	100.9%	98.5%	- 2.4%	100.7%	98.3%	- 2.4%
Days on Market Until Sale	68	101	+ 48.5%	77	99	+ 28.6%
Inventory of Homes for Sale	134	146	+ 9.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

