

Local Market Update – June 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

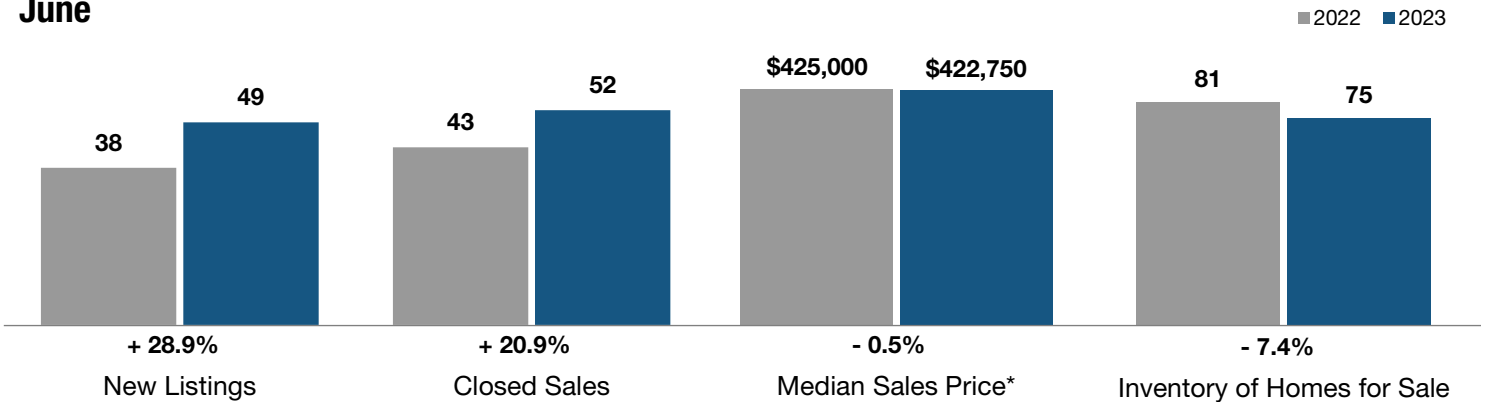


Northern Beaufort County

Key Metrics	June			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	38	49	+ 28.9%	288	232	- 19.4%
Closed Sales	43	52	+ 20.9%	194	204	+ 5.2%
Median Sales Price*	\$425,000	\$422,750	- 0.5%	\$420,000	\$404,174	- 3.8%
Percent of List Price Received*	99.5%	98.4%	- 1.1%	99.1%	97.9%	- 1.2%
Days on Market Until Sale	68	142	+ 108.8%	74	121	+ 63.5%
Inventory of Homes for Sale	81	75	- 7.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

