

Local Market Update – July 2023

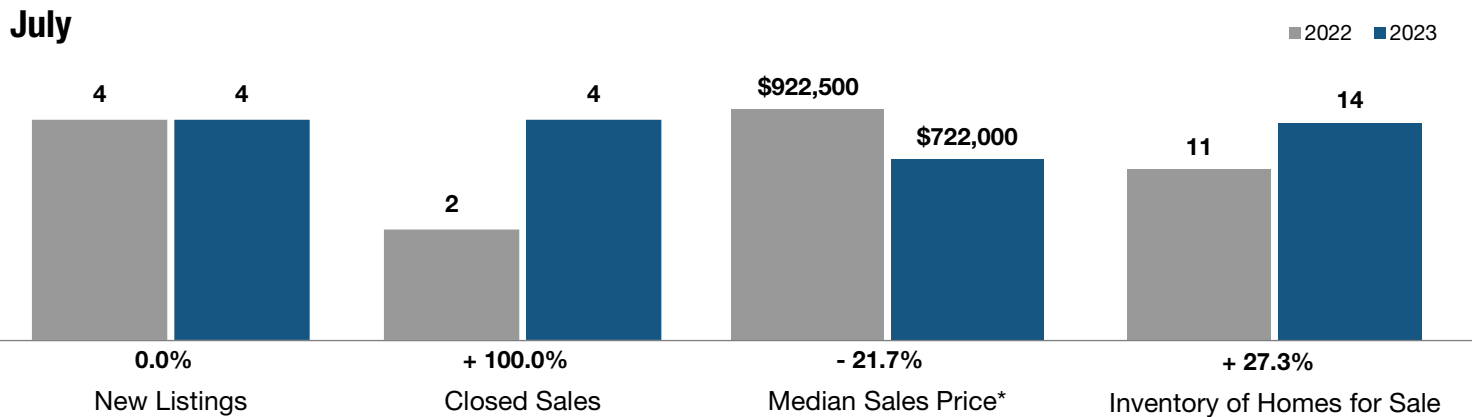
A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



Hampton Hall

| Key Metrics | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2022 | 2023 | Percent Change | 2022 | 2023 | Percent Change |
| New Listings | 4 | 4 | 0.0% | 43 | 43 | 0.0% |
| Closed Sales | 2 | 4 | + 100.0% | 39 | 27 | - 30.8% |
| Median Sales Price* | \$922,500 | \$722,000 | - 21.7% | \$750,000 | \$900,000 | + 20.0% |
| Percent of List Price Received* | 99.3% | 100.4% | + 1.1% | 100.5% | 97.9% | - 2.6% |
| Days on Market Until Sale | 65 | 99 | + 52.3% | 118 | 112 | - 5.1% |
| Inventory of Homes for Sale | 11 | 14 | + 27.3% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

