

# Local Market Update – July 2023

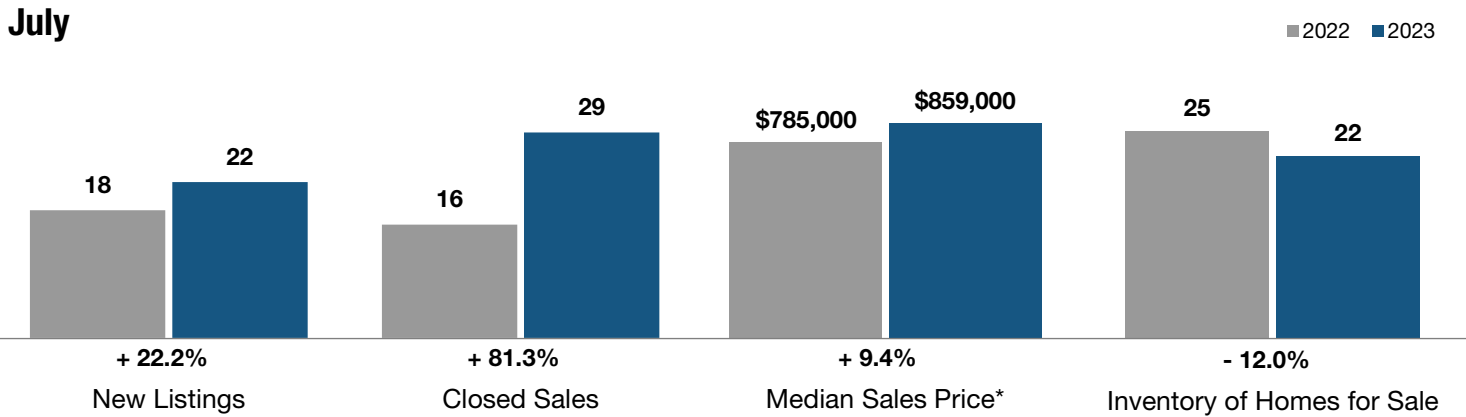
A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



## Hilton Head Plantation

Key Metrics	July			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	18	22	+ 22.2%	168	142	- 15.5%
Closed Sales	16	29	+ 81.3%	136	135	- 0.7%
Median Sales Price*	\$785,000	\$859,000	+ 9.4%	\$749,700	\$860,000	+ 14.7%
Percent of List Price Received*	101.2%	99.0%	- 2.2%	103.4%	98.3%	- 4.9%
Days on Market Until Sale	55	226	+ 310.9%	54	178	+ 229.6%
Inventory of Homes for Sale	25	22	- 12.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Historical Median Sales Price Rolling 12-Month Calculation

