Local Market Update – September 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®





Colleton County

	September			Year to Date		
Key Metrics	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	0	1		2	8	+ 300.0%
Closed Sales	0	0		3	5	+ 66.7%
Median Sales Price*	\$0	\$0		\$385,000	\$230,000	- 40.3%
Percent of List Price Received*	0.0%	0.0%		96.1%	94.9%	- 1.2%
Days on Market Until Sale	0	0		92	107	+ 16.3%
Inventory of Homes for Sale	2	2	0.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.









