

Local Market Update – September 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

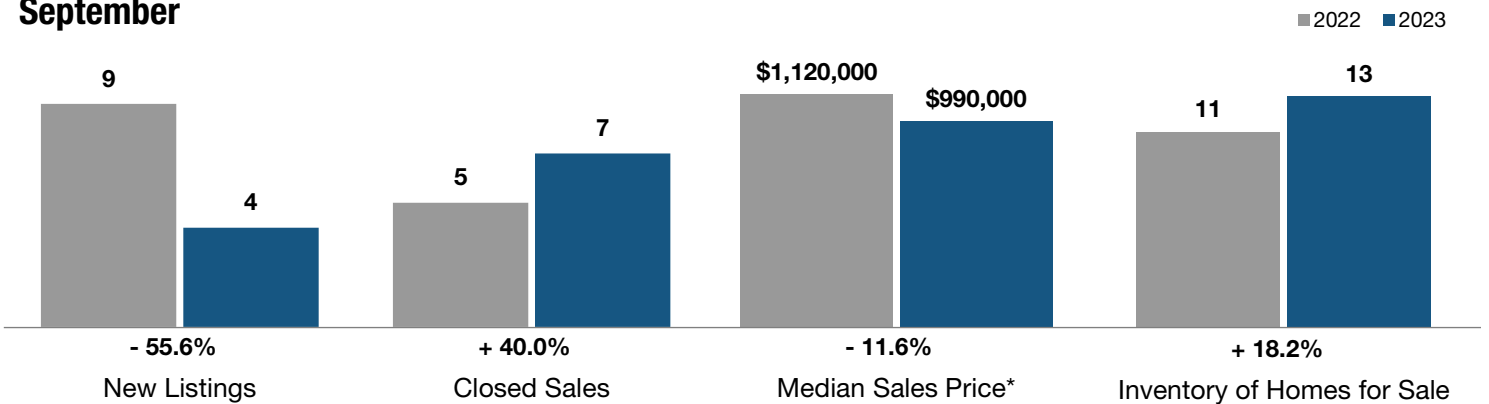


Hampton Hall

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	9	4	- 55.6%	55	53	- 3.6%
Closed Sales	5	7	+ 40.0%	48	41	- 14.6%
Median Sales Price*	\$1,120,000	\$990,000	- 11.6%	\$755,000	\$917,000	+ 21.5%
Percent of List Price Received*	100.3%	95.9%	- 4.4%	100.4%	97.6%	- 2.8%
Days on Market Until Sale	139	110	- 20.9%	116	106	- 8.6%
Inventory of Homes for Sale	11	13	+ 18.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

