Local Market Update – September 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®





Hampton County

	September			Year to Date		
Key Metrics	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	0	1		18	22	+ 22.2%
Closed Sales	3	5	+ 66.7%	10	16	+ 60.0%
Median Sales Price*	\$125,000	\$281,000	+ 124.8%	\$112,500	\$227,500	+ 102.2%
Percent of List Price Received*	89.2%	94.8%	+ 6.3%	91.2%	96.0%	+ 5.3%
Days on Market Until Sale	120	56	- 53.3%	163	85	- 47.9%
Inventory of Homes for Sale	5	5	0.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.









