Local Market Update – September 2023

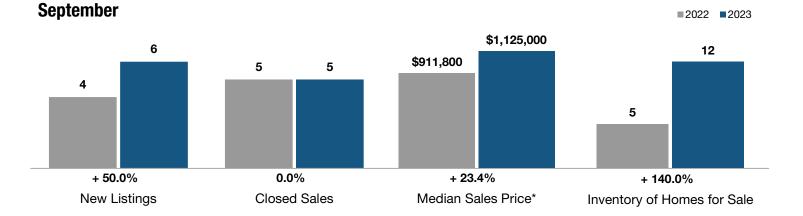
A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



Indigo Run

	September			Year to Date		
Key Metrics	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	4	6	+ 50.0%	35	45	+ 28.6%
Closed Sales	5	5	0.0%	27	33	+ 22.2%
Median Sales Price*	\$911,800	\$1,125,000	+ 23.4%	\$925,000	\$978,900	+ 5.8%
Percent of List Price Received*	97.8%	94.8%	- 3.1%	99.0%	97.6%	- 1.4%
Days on Market Until Sale	62	96	+ 54.8%	76	82	+ 7.9%
Inventory of Homes for Sale	5	12	+ 140.0%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

AII MLS —



