

# Local Market Update – September 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

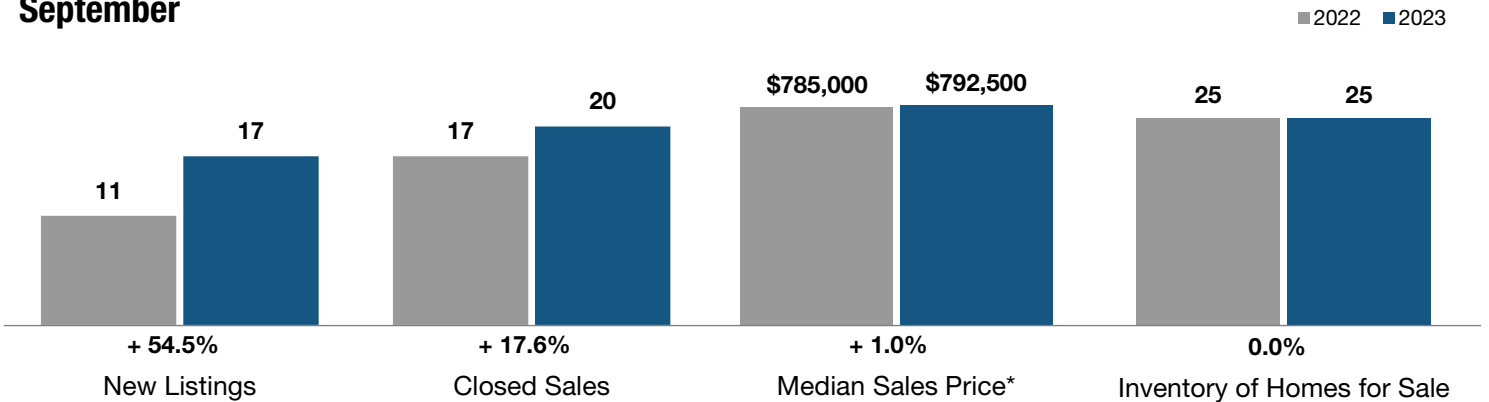


## Hilton Head Plantation

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	11	17	+ 54.5%	202	176	- 12.9%
Closed Sales	17	20	+ 17.6%	165	172	+ 4.2%
Median Sales Price*	\$785,000	\$792,500	+ 1.0%	\$760,000	\$859,000	+ 13.0%
Percent of List Price Received*	99.9%	100.1%	+ 0.2%	102.8%	98.6%	- 4.1%
Days on Market Until Sale	84	61	- 27.4%	57	154	+ 170.2%
Inventory of Homes for Sale	25	25	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

