

# Local Market Update – September 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



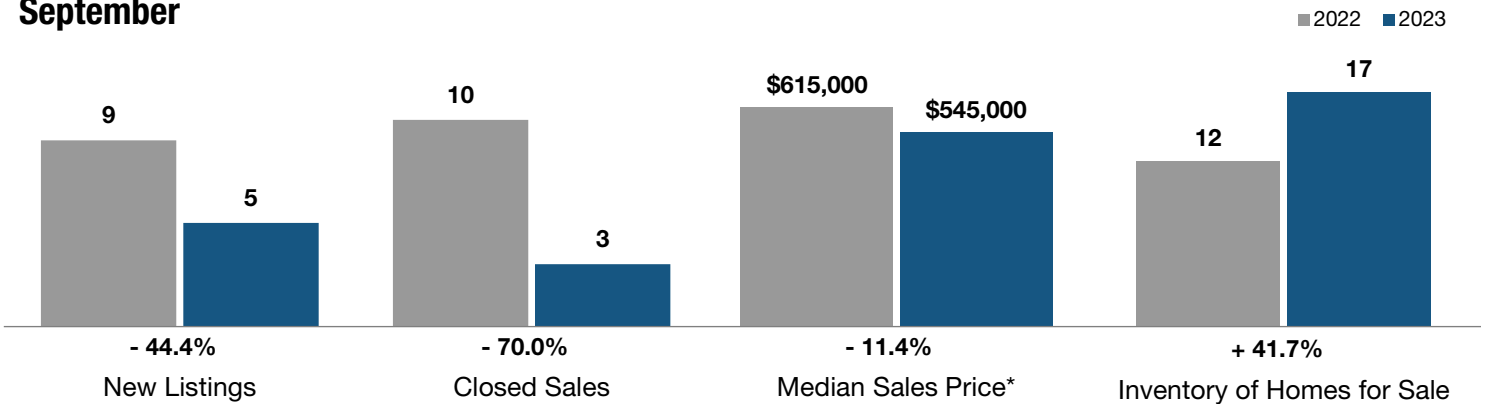
## Shipyard

Condos / Villas Only

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	9	5	- 44.4%	79	60	- 24.1%
Closed Sales	10	3	- 70.0%	73	55	- 24.7%
Median Sales Price*	\$615,000	<b>\$545,000</b>	- 11.4%	\$581,000	<b>\$575,001</b>	- 1.0%
Percent of List Price Received*	98.1%	<b>97.5%</b>	- 0.6%	101.3%	<b>97.6%</b>	- 3.7%
Days on Market Until Sale	81	<b>54</b>	- 32.6%	57	<b>89</b>	+ 56.9%
Inventory of Homes for Sale	12	<b>17</b>	+ 41.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

