

Local Market Update – October 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

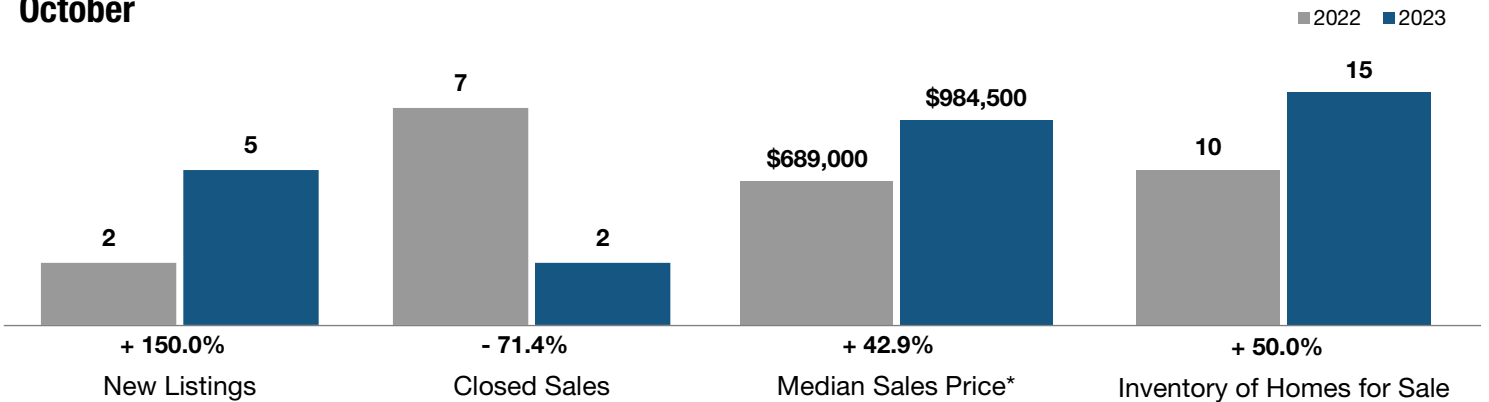


Hampton Hall

Key Metrics	October			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	2	5	+ 150.0%	57	58	+ 1.8%
Closed Sales	7	2	- 71.4%	55	43	- 21.8%
Median Sales Price*	\$689,000	\$984,500	+ 42.9%	\$750,000	\$917,000	+ 22.3%
Percent of List Price Received*	98.9%	96.5%	- 2.4%	100.2%	97.5%	- 2.7%
Days on Market Until Sale	81	129	+ 59.3%	112	107	- 4.5%
Inventory of Homes for Sale	10	15	+ 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

