

# Local Market Update – November 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

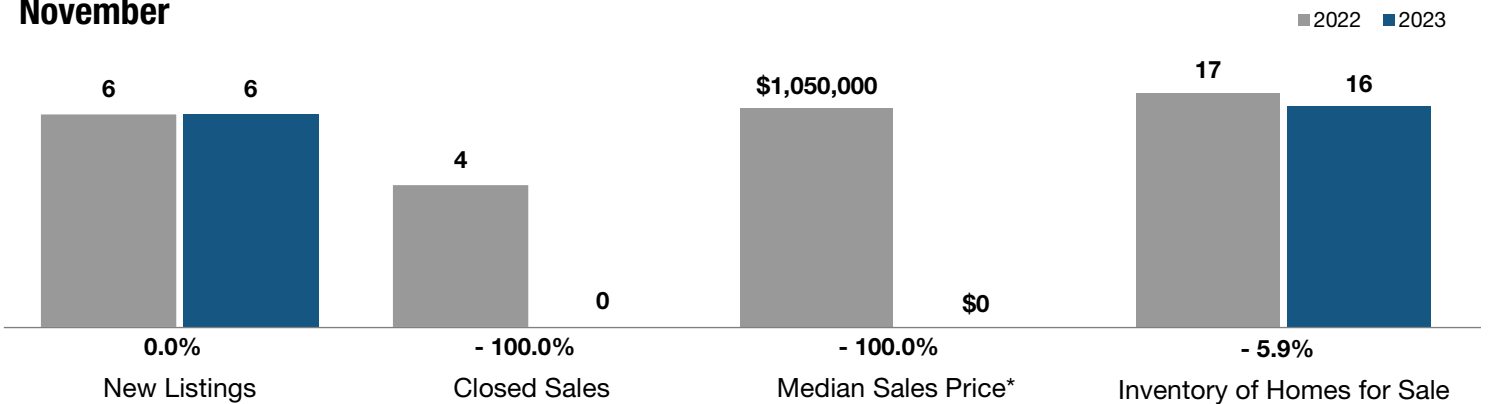


## Berkeley Hall

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	6	6	0.0%	56	39	- 30.4%
Closed Sales	4	0	- 100.0%	36	28	- 22.2%
Median Sales Price*	\$1,050,000	\$0	- 100.0%	\$1,229,250	\$1,097,500	- 10.7%
Percent of List Price Received*	96.7%	0.0%	- 100.0%	99.2%	96.2%	- 3.0%
Days on Market Until Sale	114	0	- 100.0%	128	147	+ 14.8%
Inventory of Homes for Sale	17	16	- 5.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

