

Local Market Update – November 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

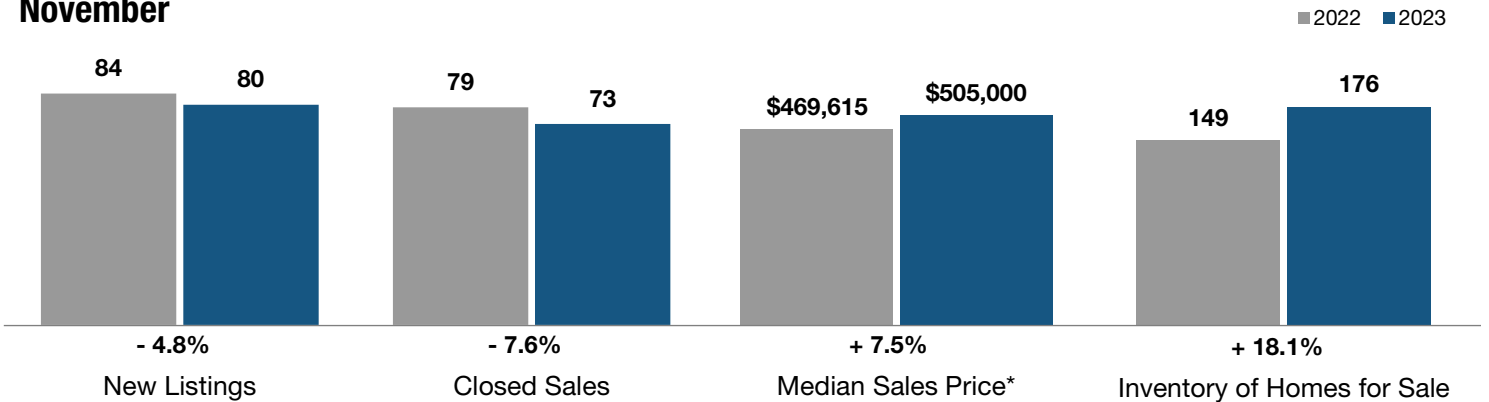


Bluffton General

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	84	80	- 4.8%	1,269	1,103	- 13.1%
Closed Sales	79	73	- 7.6%	1,083	885	- 18.3%
Median Sales Price*	\$469,615	\$505,000	+ 7.5%	\$410,500	\$459,000	+ 11.8%
Percent of List Price Received*	97.9%	97.8%	- 0.1%	99.9%	98.4%	- 1.5%
Days on Market Until Sale	95	110	+ 15.8%	80	105	+ 31.3%
Inventory of Homes for Sale	149	176	+ 18.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

