

# Local Market Update – November 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



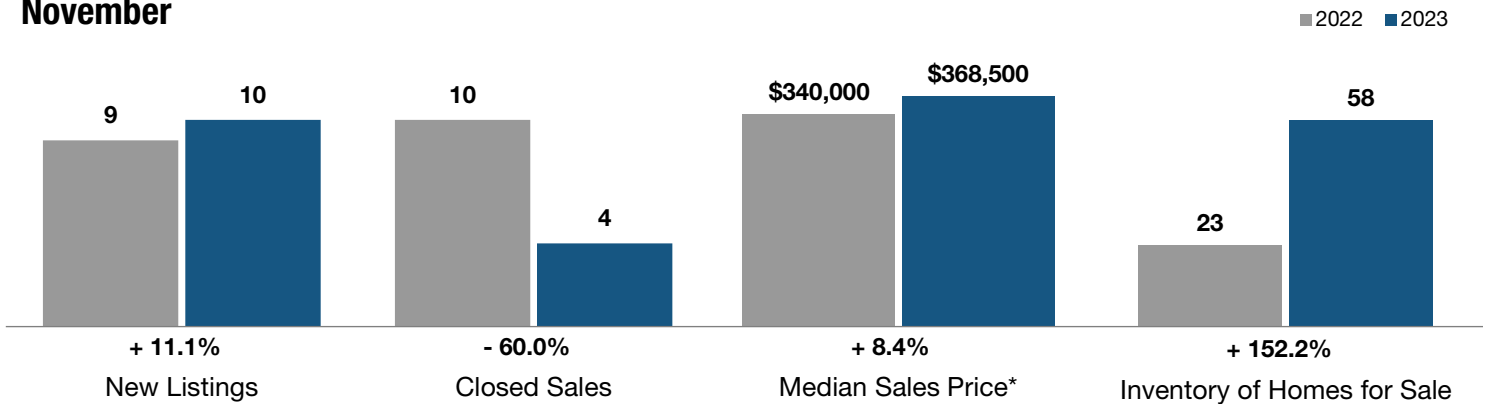
## Folly Field

Condos / Villas Only

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	9	10	+ 11.1%	139	155	+ 11.5%
Closed Sales	10	4	- 60.0%	127	86	- 32.3%
Median Sales Price*	\$340,000	\$368,500	+ 8.4%	\$345,000	\$377,000	+ 9.3%
Percent of List Price Received*	95.5%	97.2%	+ 1.8%	98.9%	97.6%	- 1.4%
Days on Market Until Sale	104	150	+ 43.6%	76	89	+ 17.6%
Inventory of Homes for Sale	23	58	+ 152.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

