

# Local Market Update – November 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

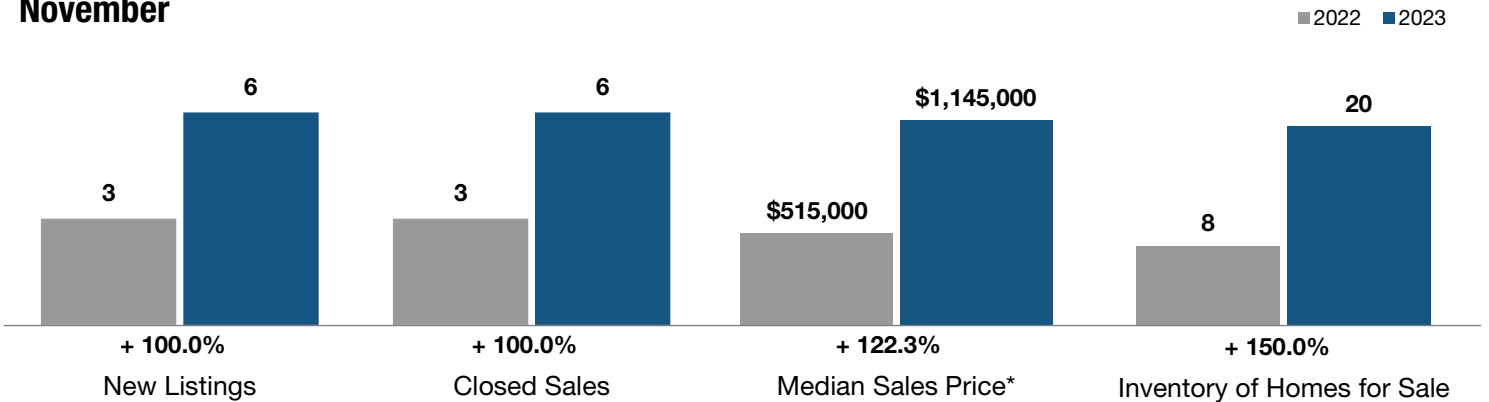


## Hampton Lake

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	3	6	+ 100.0%	75	96	+ 28.0%
Closed Sales	3	6	+ 100.0%	69	70	+ 1.4%
Median Sales Price*	\$515,000	\$1,145,000	+ 122.3%	\$859,000	\$909,993	+ 5.9%
Percent of List Price Received*	98.4%	99.1%	+ 0.7%	99.6%	98.3%	- 1.3%
Days on Market Until Sale	97	129	+ 33.0%	93	139	+ 49.5%
Inventory of Homes for Sale	8	20	+ 150.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

