

Local Market Update – November 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

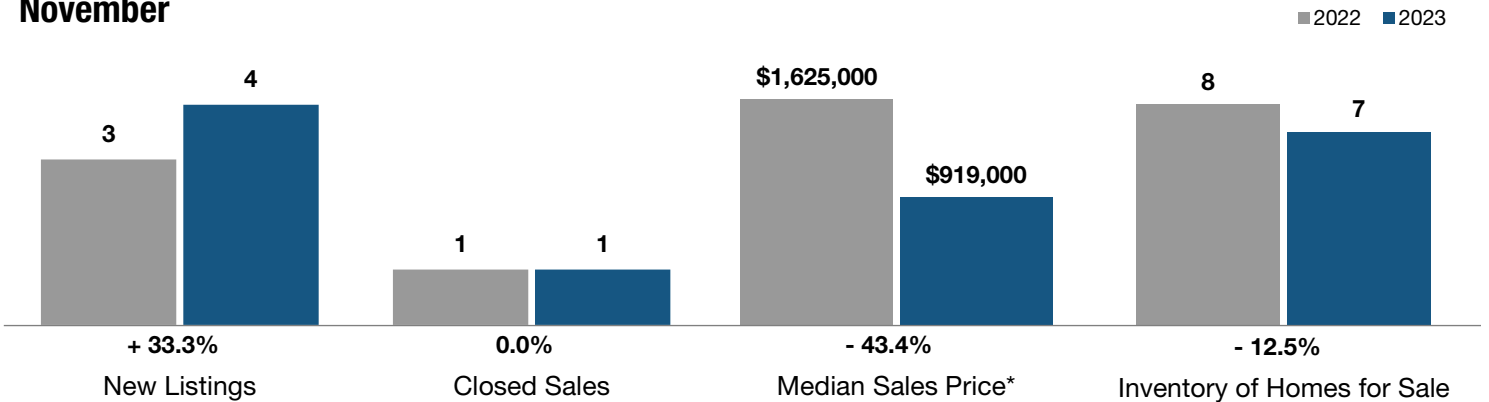


Indigo Run

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	3	4	+ 33.3%	41	52	+ 26.8%
Closed Sales	1	1	0.0%	35	39	+ 11.4%
Median Sales Price*	\$1,625,000	\$919,000	- 43.4%	\$925,000	\$1,050,000	+ 13.5%
Percent of List Price Received*	95.6%	100.0%	+ 4.6%	98.9%	97.3%	- 1.6%
Days on Market Until Sale	64	43	- 32.8%	74	80	+ 8.1%
Inventory of Homes for Sale	8	7	- 12.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

