

# Local Market Update – November 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

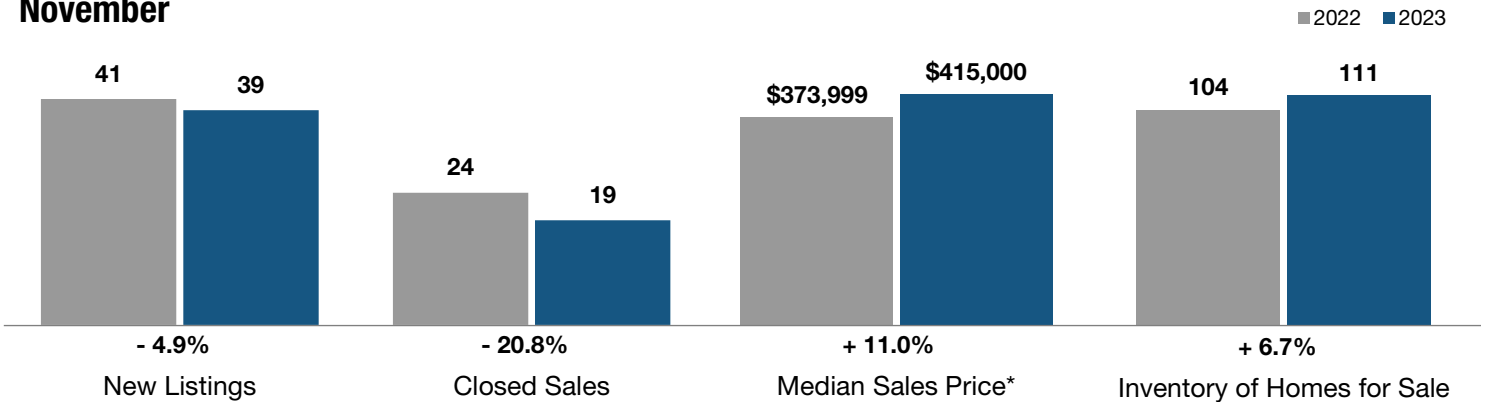


## Northern Beaufort County

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	41	39	- 4.9%	484	434	- 10.3%
Closed Sales	24	19	- 20.8%	342	358	+ 4.7%
Median Sales Price*	\$373,999	<b>\$415,000</b>	+ 11.0%	\$400,000	<b>\$420,571</b>	+ 5.1%
Percent of List Price Received*	98.7%	<b>98.5%</b>	- 0.2%	98.5%	<b>98.1%</b>	- 0.4%
Days on Market Until Sale	91	<b>66</b>	- 27.5%	79	<b>112</b>	+ 41.8%
Inventory of Homes for Sale	104	<b>111</b>	+ 6.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

