

# Local Market Update – November 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



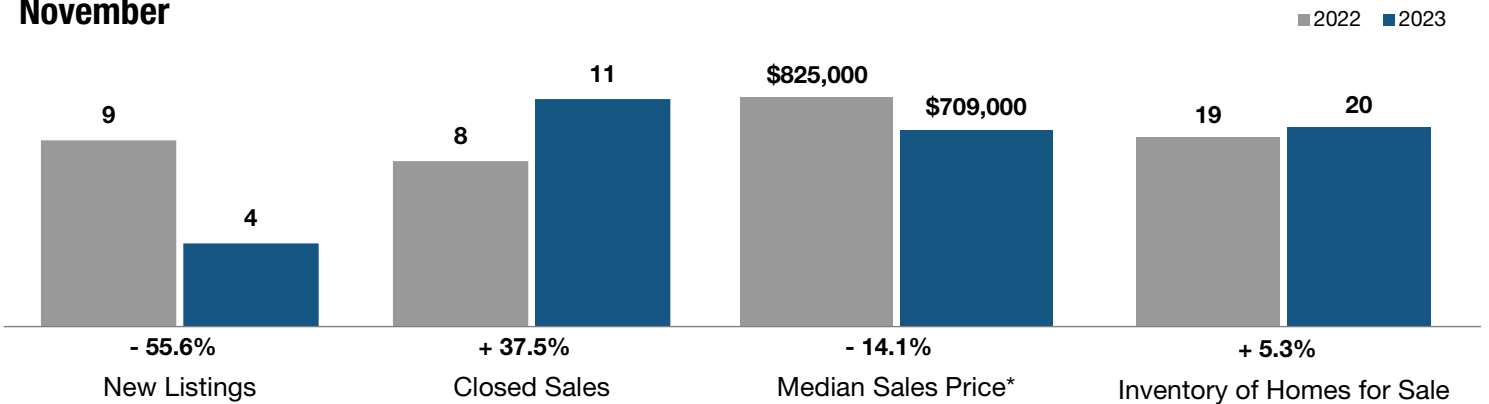
## Sea Pines

Condos / Villas Only

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	9	4	- 55.6%	153	138	- 9.8%
Closed Sales	8	11	+ 37.5%	137	109	- 20.4%
Median Sales Price*	\$825,000	\$709,000	- 14.1%	\$771,000	\$740,040	- 4.0%
Percent of List Price Received*	97.9%	96.8%	- 1.1%	100.5%	98.5%	- 2.0%
Days on Market Until Sale	96	69	- 28.3%	68	77	+ 13.2%
Inventory of Homes for Sale	19	20	+ 5.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

