

Local Market Update – December 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

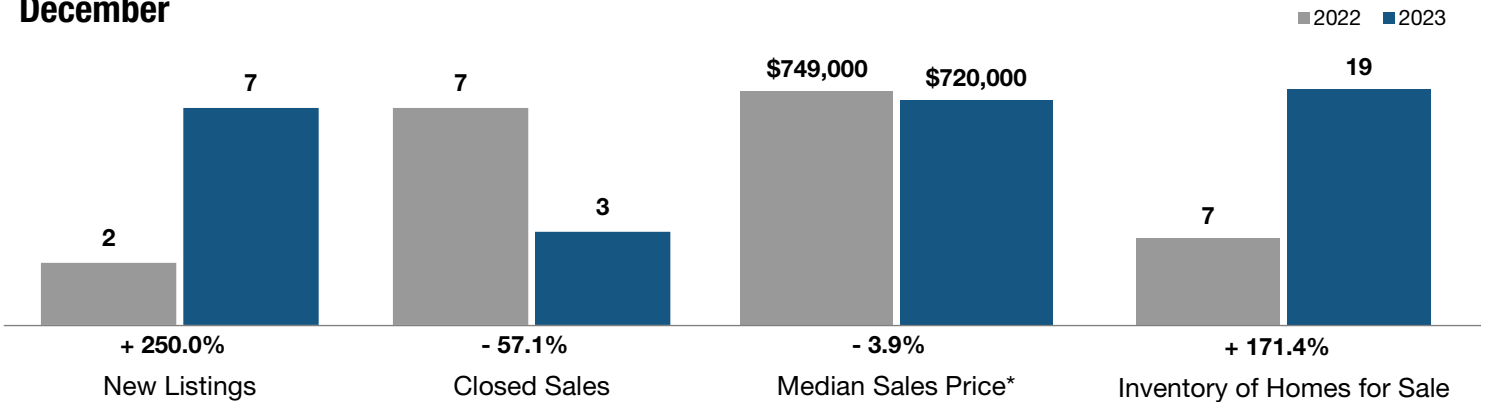


Hampton Lake

Key Metrics	December			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	2	7	+ 250.0%	77	103	+ 33.8%
Closed Sales	7	3	- 57.1%	76	73	- 3.9%
Median Sales Price*	\$749,000	\$720,000	- 3.9%	\$857,000	\$894,670	+ 4.4%
Percent of List Price Received*	98.7%	96.2%	- 2.5%	99.5%	98.2%	- 1.3%
Days on Market Until Sale	89	83	- 6.7%	93	136	+ 46.2%
Inventory of Homes for Sale	7	19	+ 171.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

