

Local Market Update – December 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

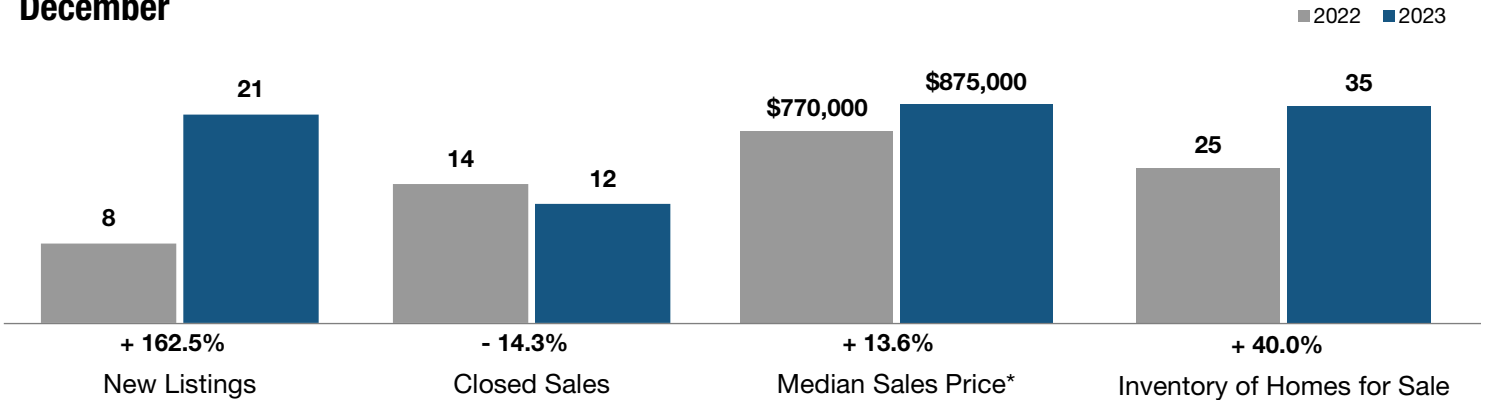


Hilton Head Plantation

Key Metrics	December			Year to Date		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	8	21	+ 162.5%	242	235	- 2.9%
Closed Sales	14	12	- 14.3%	214	216	+ 0.9%
Median Sales Price*	\$770,000	\$875,000	+ 13.6%	\$775,000	\$859,000	+ 10.8%
Percent of List Price Received*	96.6%	97.4%	+ 0.8%	101.6%	98.4%	- 3.1%
Days on Market Until Sale	92	93	+ 1.1%	63	140	+ 122.2%
Inventory of Homes for Sale	25	35	+ 40.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

