Local Market Update – December 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

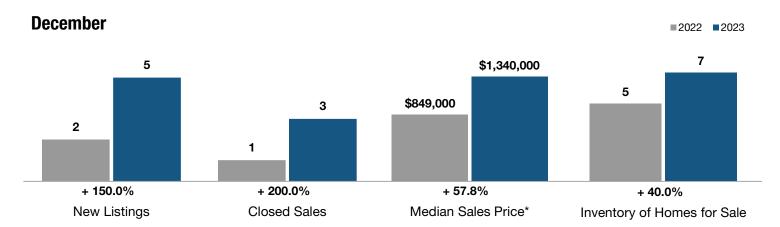




Indigo Run

	December			Year to Date		
Key Metrics	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	2	5	+ 150.0%	43	57	+ 32.6%
Closed Sales	1	3	+ 200.0%	36	42	+ 16.7%
Median Sales Price*	\$849,000	\$1,340,000	+ 57.8%	\$918,400	\$1,068,750	+ 16.4%
Percent of List Price Received*	100.0%	97.6%	- 2.4%	98.9%	97.3%	- 1.6%
Days on Market Until Sale	42	102	+ 142.9%	73	82	+ 12.3%
Inventory of Homes for Sale	5	7	+ 40.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



