

Local Market Update – December 2023

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

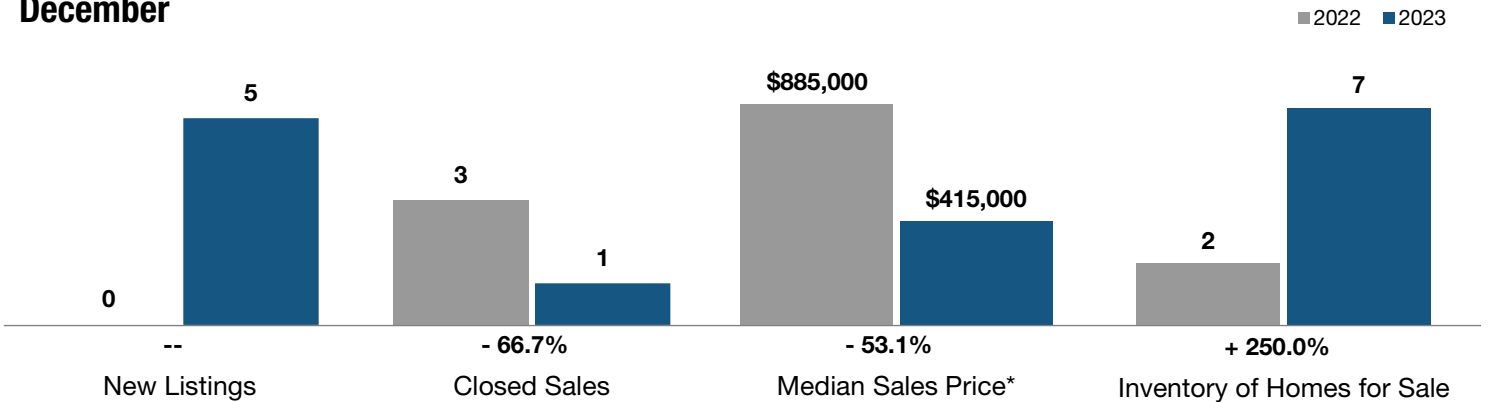


Windmill Harbour

| Key Metrics | December | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2022 | 2023 | Percent Change | 2022 | 2023 | Percent Change |
| New Listings | 0 | 5 | -- | 24 | 37 | + 54.2% |
| Closed Sales | 3 | 1 | - 66.7% | 22 | 18 | - 18.2% |
| Median Sales Price* | \$885,000 | \$415,000 | - 53.1% | \$735,000 | \$882,000 | + 20.0% |
| Percent of List Price Received* | 95.3% | 94.5% | - 0.8% | 98.3% | 97.3% | - 1.0% |
| Days on Market Until Sale | 111 | 113 | + 1.8% | 81 | 82 | + 1.2% |
| Inventory of Homes for Sale | 2 | 7 | + 250.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

