

# Local Market Update – January 2024

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

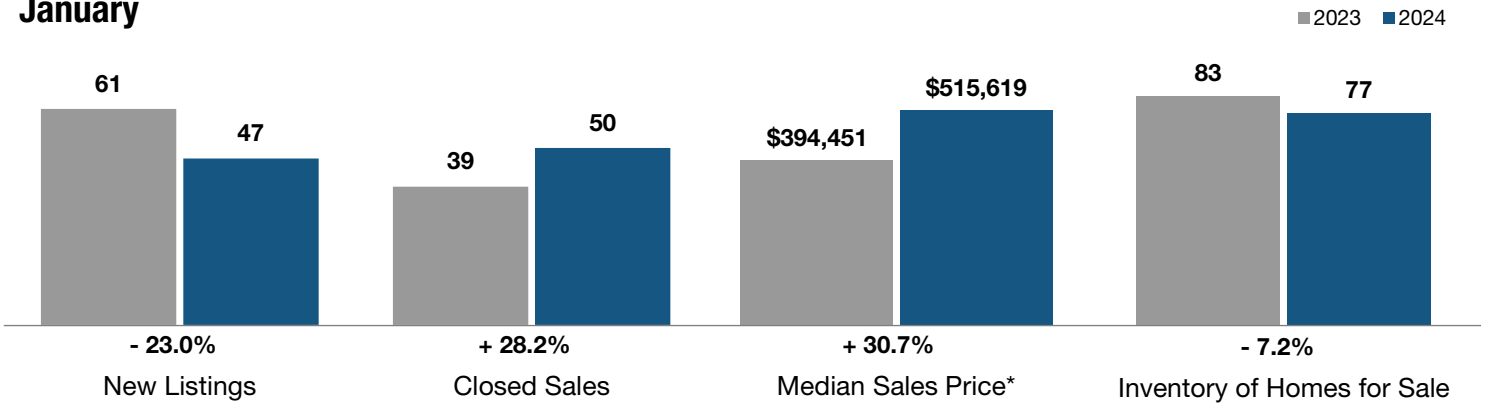


## Hardeeville

| Key Metrics                     | January   |                  |                | Year to Date |                  |                |
|---------------------------------|-----------|------------------|----------------|--------------|------------------|----------------|
|                                 | 2023      | 2024             | Percent Change | 2023         | 2024             | Percent Change |
| New Listings                    | 61        | 47               | - 23.0%        | 61           | 47               | - 23.0%        |
| Closed Sales                    | 39        | 50               | + 28.2%        | 39           | 50               | + 28.2%        |
| Median Sales Price*             | \$394,451 | <b>\$515,619</b> | + 30.7%        | \$394,451    | <b>\$515,619</b> | + 30.7%        |
| Percent of List Price Received* | 100.4%    | <b>100.8%</b>    | + 0.4%         | 100.4%       | <b>100.8%</b>    | + 0.4%         |
| Days on Market Until Sale       | 357       | <b>329</b>       | - 7.8%         | 357          | <b>329</b>       | - 7.8%         |
| Inventory of Homes for Sale     | 83        | <b>77</b>        | - 7.2%         | --           | --               | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

