## **Local Market Update – January 2024**

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

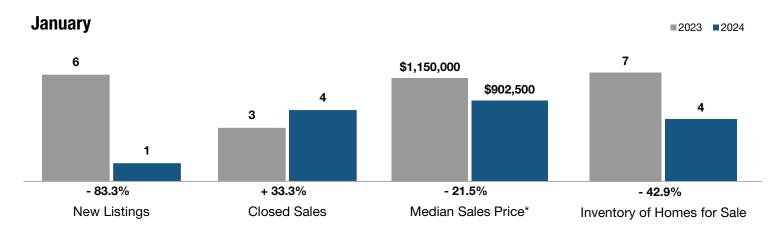




## **Indigo Run**

	January			Year to Date		
Key Metrics	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	6	1	- 83.3%	6	1	- 83.3%
Closed Sales	3	4	+ 33.3%	3	4	+ 33.3%
Median Sales Price*	\$1,150,000	\$902,500	- 21.5%	\$1,150,000	\$902,500	- 21.5%
Percent of List Price Received*	98.0%	98.2%	+ 0.2%	98.0%	98.2%	+ 0.2%
Days on Market Until Sale	70	81	+ 15.7%	70	81	+ 15.7%
Inventory of Homes for Sale	7	4	- 42.9%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



## Historical Median Sales Price Rolling 12-Month Calculation



