

# Local Market Update – January 2024

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

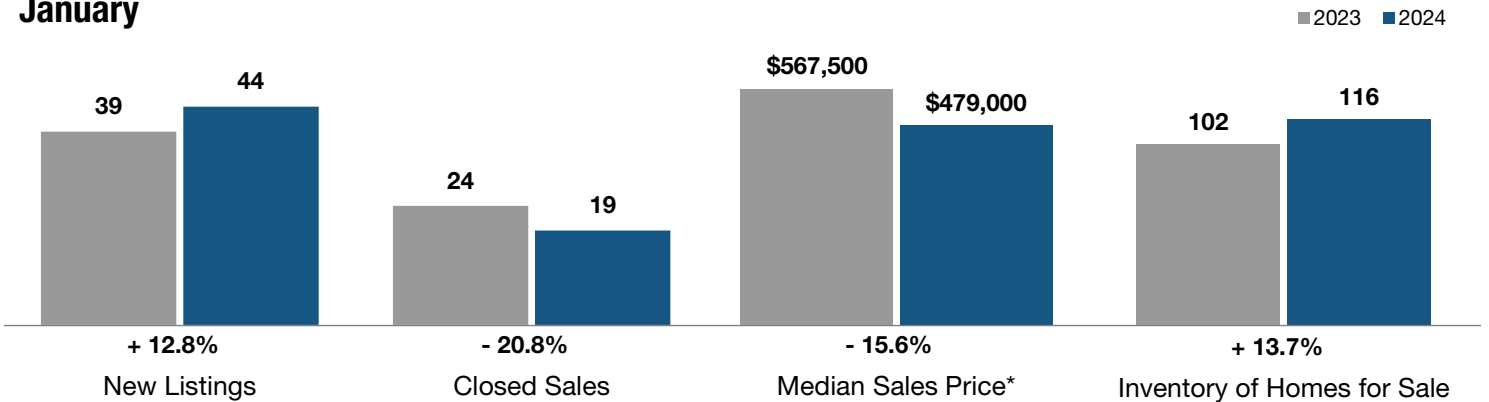


## Northern Beaufort County

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	39	44	+ 12.8%	39	44	+ 12.8%
Closed Sales	24	19	- 20.8%	24	19	- 20.8%
Median Sales Price*	\$567,500	<b>\$479,000</b>	- 15.6%	\$567,500	<b>\$479,000</b>	- 15.6%
Percent of List Price Received*	97.8%	<b>96.1%</b>	- 1.7%	97.8%	<b>96.1%</b>	- 1.7%
Days on Market Until Sale	86	<b>118</b>	+ 37.2%	86	<b>118</b>	+ 37.2%
Inventory of Homes for Sale	102	<b>116</b>	+ 13.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

