

# Local Market Update – March 2024

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

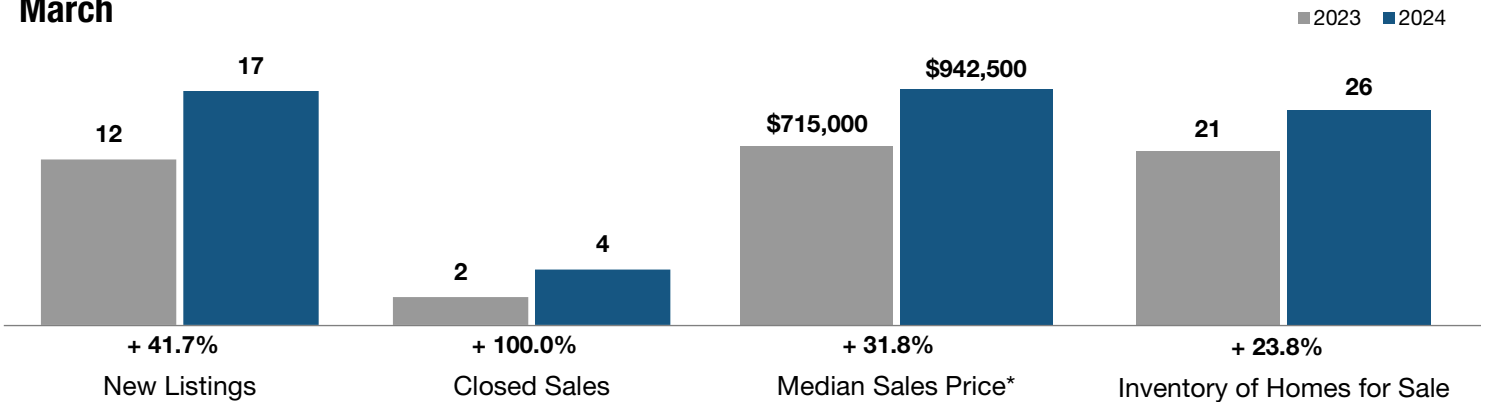


## Hampton Lake

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	12	17	+ 41.7%	33	33	0.0%
Closed Sales	2	4	+ 100.0%	6	19	+ 216.7%
Median Sales Price*	\$715,000	\$942,500	+ 31.8%	\$884,500	\$840,000	- 5.0%
Percent of List Price Received*	98.7%	96.9%	- 1.8%	97.4%	96.3%	- 1.1%
Cumulative Days on Market Until Sale	8	44	+ 450.0%	24	58	+ 141.7%
Inventory of Homes for Sale	21	26	+ 23.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

