

Local Market Update – March 2024

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

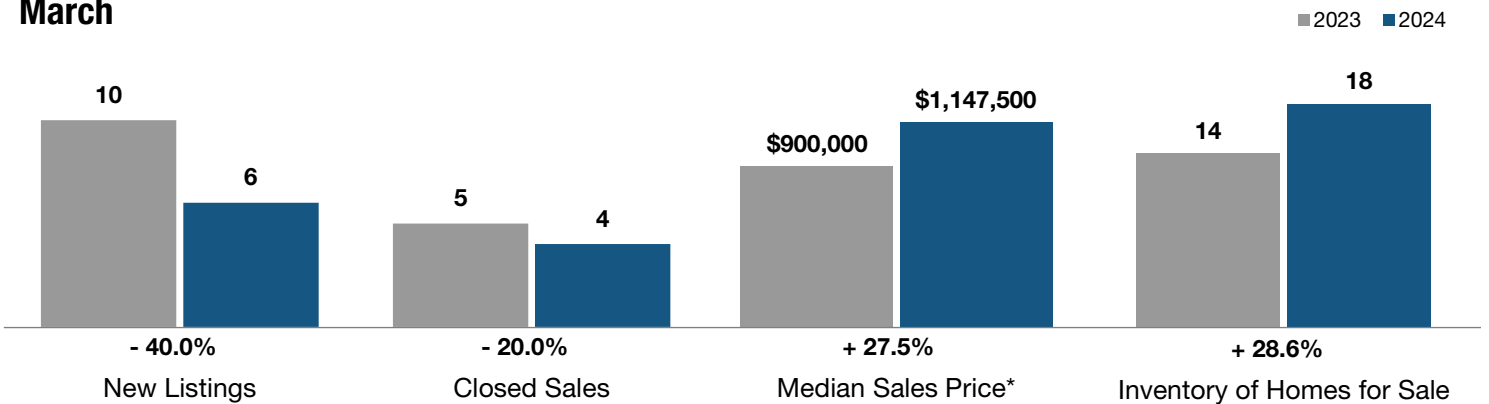


Hampton Hall

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	10	6	- 40.0%	14	21	+ 50.0%
Closed Sales	5	4	- 20.0%	11	11	0.0%
Median Sales Price*	\$900,000	\$1,147,500	+ 27.5%	\$845,000	\$1,000,000	+ 18.3%
Percent of List Price Received*	94.6%	97.3%	+ 2.9%	95.8%	96.6%	+ 0.8%
Cumulative Days on Market Until Sale	85	29	- 65.9%	66	78	+ 18.2%
Inventory of Homes for Sale	14	18	+ 28.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

