

# Local Market Update – March 2024

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

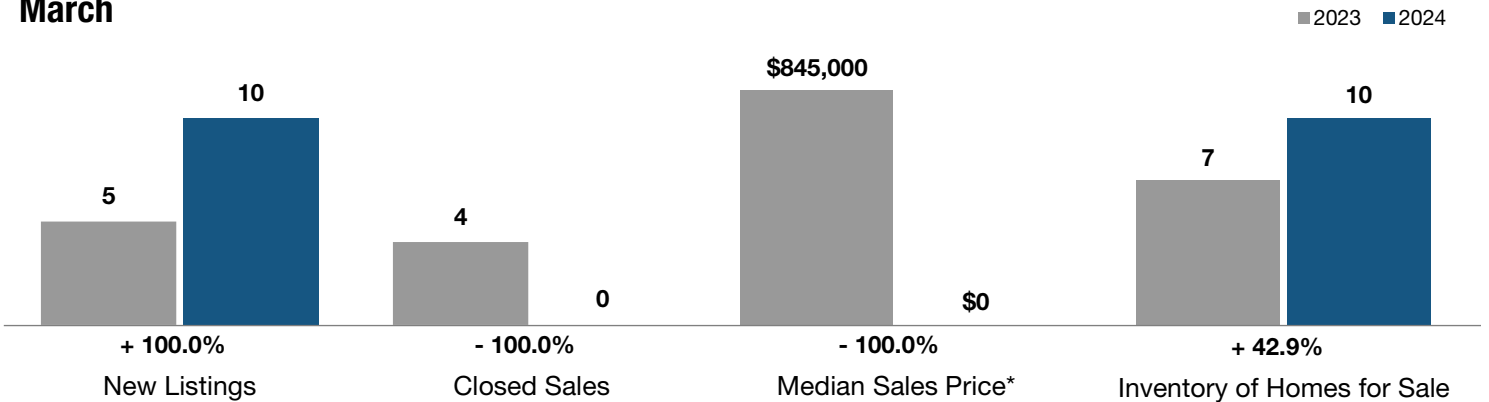


## Indigo Run

| Key Metrics                          | March     |      |                | Year to Date |           |                |
|--------------------------------------|-----------|------|----------------|--------------|-----------|----------------|
|                                      | 2023      | 2024 | Percent Change | 2023         | 2024      | Percent Change |
| New Listings                         | 5         | 10   | + 100.0%       | 14           | 14        | 0.0%           |
| Closed Sales                         | 4         | 0    | - 100.0%       | 8            | 9         | + 12.5%        |
| Median Sales Price*                  | \$845,000 | \$0  | - 100.0%       | \$845,000    | \$912,500 | + 8.0%         |
| Percent of List Price Received*      | 99.1%     | 0.0% | - 100.0%       | 98.4%        | 98.4%     | 0.0%           |
| Cumulative Days on Market Until Sale | 37        | 0    | - 100.0%       | 39           | 35        | - 10.3%        |
| Inventory of Homes for Sale          | 7         | 10   | + 42.9%        | --           | --        | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

